Joint Stock Company "GRINDEKS" Reg. No. 40003034935

Unaudited consolidated interim condensed financial statements for the period ended December 31, 2019 prepared in accordance with International Financial Reporting Standards as adopted by the European Union

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## **ANCILLARY INFORMATION**

Name of the Parent Company "GRINDEKS"

Legal status JSC from August 25, 1997

Registration number, place and date 40003034935,

Riga, Latvia, October 11, 1991

Business activities Production of pharmaceutical, medical and

phyto-chemical medicines

NACE code 21 Production of pharmaceutical, medical and

phyto-chemical medicines

Legal and postal address Krustpils Street 53,

Riga, LV – 1057,

Latvia

Subsidiaries JSC "Tallinn Pharmaceutical Plant"

Tondi 33, 11316, Tallinn, Estonia

JSC "Kalceks" Krustpils Street 53, Riga, LV – 1057, Latvia

"HBM Pharma" Ltd. Sklabinska 30, 036 80, Martin, Slovakia

"Namu apsaimniekošanas projekti" Ltd. Krustpils Street 53, Riga, LV – 1057, Latvia

> "Grindeks Rus" Ltd. Warshaw road 74/3, 117556, Moscow, Russia

Interim reporting period

January 1, 2019 - December 31, 2019



### THE SUPERVISORY COUNCIL AND THE BOARD

#### Supervisory Council of the Company

(in compliance with the election/dismissal dates)

### From January 12, 2016 to June 07, 2019:

Name, SurnamePositionOwnership interest (%)Kirovs LipmansChairman of the Supervisory CouncilNone\*Anna LipmaneDeputy Chairman of the Supervisory CouncilNone\*Janis NaglisMember of the Supervisory CouncilNoneArkady VertkinMember of the Supervisory CouncilNone

### From June 07, 2019 to the date of issue of the financial statements:

| Name, Surname  | <u>Position</u>                            | Ownership interest (%) |
|----------------|--|------------------------|
| Kirovs Lipmans | Chairman of the Supervisory Council        | None*                  |
| Anna Lipmane   | Deputy Chairman of the Supervisory Council | None*                  |
| Filips Lipmans | Member of the Supervisory Council          | None*                  |
| Janis Naglis   | Member of the Supervisory Council          | None                   |
| Arkady Vertkin | Member of the Supervisory Council          | None                   |

<sup>\*</sup> K.Lipmans, A.Lipmane and F.Lipmans are not in possession of shares of JCS "Grindeks" directly; however they own shares of "Liplat Holding" Ltd.

#### · Kirovs Lipmans - Chairman of the Council

Born in 1940. Kirovs Lipmans has been the Chairman of the Council of "Grindeks" since 2003. Simultaneously K. Lipmans is also the Member of the Executive Committee of the Latvian Olympic Committee, the Chairman of the Council of JSC "Kalceks" and JSC "Tallinn pharmaceutical plant", and the Chairman of the Board of "Liplat Holding" Ltd. the major JSC "Grindeks" shareholder. K. Lipmans has graduated from the Leningrad Institute of Railway and Transport Engineering and from the Faculty of Economics of the University of Latvia, obtaining a degree as an Engineer-Economist.

#### · Anna Lipmane - Deputy Chairman of the Council

Born in 1948. Anna Lipmane has been the Member of the Council of JSC "Grindeks" since 2008. A. Lipmane is certified doctor-neurologist and the Member of the Latvian Medical Association, the Latvian Association of Internists, the Latvian Society of Cardiology and the Latvian Association of Neurologists. Simultaneously A. Lipmane is the Member of the Council of JSC "Tallinn Pharmaceutical Plant" and a Member of the Board of "Liplat Holding" Ltd., the major JSC Grindeks shareholder.

### • Filips Lipmans - Member of the Council

Born in 1978. Graduated from the Faculty of Economics and Management of the University of Latvia, obtaining Master's Degree in Management Science. F. Lipmans has been the Advisor to the Chairman of the Board of JSC "Grindeks" since 2004. At the same time, Mr. Lipmans is also a Member of the Council of JSC "Kalceks" and JSC "Tallinn Pharmaceutical Plant", as well as Member of the Board of "Namu apsaimniekošanas projekti" Ltd. and "Liplat Holding" Ltd. the major shareholder of JSC Grindeks.

### • Janis Naglis - Member of the Council

Born in 1958. Janis Naglis has been a member of the Council of JSC "Grindeks" since 2002. Simultaneously to the job responsibilities in JSC "Grindeks" J. Naglis is also the Member of the Council of Employers' Confederation of Latvia, the President of Latvian Auto Federation and Board member of the Association of Hotels and Restaurants of Latvia and Board member of the Latvian Sports Association, also member of other enterprises and institutions. J. Naglis has graduated from Riga Polytechnic institute with qualification Engineer-Mechanic.

#### Arkady Vertkin - Member of the Council

Born in 1951. Arkady Vertkin has been the Member of the Council of JSC "Grindeks" since 2013. Professor Arkadiy Vertkin has been the Head of Therapy, Clinical Pharmacology and Ambulance Department at the Moscow State University of Medicine and Dentistry (MSUMD) since 1989, and the Scientific Secretary of the Scientific Council of MSUMD since 2012. Simultaneously, A. Vertkin is the President of Russian National Scientific Practical Society of Ambulance Care and International Society for the Study of Age-related involution, also he is the Member of the numerous Russian and international organizations. Dr. med. A. Vertkin is an Honored Science Worker of Russian Federation and has received several awards.

<sup>\*</sup> K.Lipmans and A.Lipmane are not in possession of shares of JCS "Grindeks" directly; however they own shares of "Liplat Holding" Ltd.

## The Board of the Company

From January 09, 2012 to January 21, 2020:

Name, Surname

Position

Ownership interest (%)\*

Juris Bundulis

Chairman of the Board

None

Janis Romanovskis

Board member

None

Juris Hmelnickis

Board member

None

\* Nasdaq CSD data as of October 24, 2019.

From January 21, 2020 to February 04, 2020:

Ownership interest (%)\*

Name, Surname

Position

Juris Hmelnickis

Board member

None

Janis Romanovskis

Board member

None

\* Nasdaq CSD data as of January 22, 2019.

From February 04, 2020 to the date of issuing the financial statement:

Name, Surname

Position

Ownership interest (%)\*

Juris Hmelnickis

Chairman of the Board

None

Janis Romanovskis

Board member

None

\* Nasdaq CSD data as of October 24, 2019.

• Juris Hmelnickis - Chairman of the Board

Born in 1953, Juris Hmelnickis has obtained a PhD in chemistry and a Master's degree in economics from the University of Latvia and a Master's degree in business management for quality assurance from Riga Technical University. He has also graduated the Swedish Institute Management Programme of Leadership and Sustainable Management. Juris Hmelnickis in JSC "Grindeks" has previously taken several managerial positions - he was the Quality Director, Certification Officer and the Member of the Board. Before his appointment as Chairman of the Board of JSC "Grindeks", Juris Hmelnickis was the Chairman of the Board of JSC "Kalceks", which is a subsidiary entity of JSC "Grindeks". Currently Juris Hmelnickis also is continuing work of JSC "Kalceks" as Member of the Board. Juris Hmelnickis is a co-author for a number of scientific publications in analytical research and chromatography.

<sup>\*</sup> The Term of office - 03.02.2023.

<sup>•</sup> Janis Romanovskis - Member of the Board, Chief Finance and Administrative Officer Born in 1960, graduated from Riga Secondary School No.1, Faculty of Economics of the University of Latvia and Riga International School of Economics and Business Administration. Janis Romanovskis had also previously worked at "Grindeks" as the Chairman of the Board and Chief Finance and Administrative Officer. During his career, Romanovskis has been the Chairman of the Board of pharmaceutical companies "Recipe plus" and "Sentor Farm aptiekas", as well as the Chief Finance Officer at "Komerccentrs DATI grupa" Ltd. and the Head of the Financial Management Unit of JSC "Dati".

<sup>\*</sup> The Term of office - 07.01.2022.



## MAJOR SHAREHOLDERS

The shareholders to the date of issuing the financial statement (according to Nasdaq CSD data as at July 09, 2019):

| Percentage of |
|---------------|
| investment    |
| (%)           |
| 09.07.2019    |

| Liplat Holding, Ltd.** | 92.81  |
|------------------------|--------|
| Other shareholders*    | 7.19   |
| Total                  | 100.00 |

<sup>\*</sup> for other shareholders number of shares not exceeding 5%

\*\*"Liplat Holding" Ltd. owners are Kirovs Lipmans, Anna Lipmane and Filips Lipmans.



#### MANAGEMENT REPORT

#### **Business activity**

During the reporting period the Group of "Grindeks" consists of JSC "Grindeks" and its subsidiaries: JSC "Tallinn Pharmaceutical Plant" in Estonia, JSC "Kalceks" in Latvia, "Namu Apsaimniekošanas projekti" Ltd. in Latvia, and "HBM Pharma" Ltd. in Slovakia (together hereinafter – the Group). Core business activity of the Group is research, development, manufacturing and sales of original products, generics and active pharmaceutical ingredients.

#### Business activity of the Group of "Grindeks" during the reporting period

In 2019, the Group's profit, attributable to shareholders of the parent company, reached 12.9 million euros. Turnover of the Group in 2019 was 141.4 million euro and decreased by 4.1 million euro or 2.8% in comparison to 2018.

In 2019, the Group's production was exported to 84 countries worldwide, a total of 132.0 million euro which is by 3.1 million euro or by 2% less than in 2018.

In 2019 the Group evaluated and diversified its product range by implementing new, complex solutions to meet the needs of patients and withdrew products whose profitability and production volumes are low.

| Financial indicator              | 01.01.2019 31.12.2019. | 01.01.2018 31.12.2018. |
|----------------------------------|------------------------|------------------------|
| Gross profit margin <sup>1</sup> | 60.5%                  | 55.3%                  |
| Net profit margin <sup>2</sup>   | 9.1%                   | -6.7%                  |
| EBITDA margin <sup>3</sup>       | 17.7%                  | -1.5%                  |
| ROA <sup>4</sup>                 | 8.0%                   | -6.3%                  |
| Liquidity <sup>5</sup>           | 2.2                    | 2.7                    |

At the end of the reporting period, the amount of accounts receivable was 41.7 million euro, which is by 21.5 million euro less than accounts payable that were 63.1 million euro. The amount of current assets at the end of reporting period was 89.8 million euro, which is by 48.2 million euro more than amount of current liabilities that was 41.6 million euro.

#### Sales of final dosage forms and active pharmaceutical ingredients

Sales volume of the final dosage forms in 2019 was 132.2 million euro and decreased by 4.4 million euro or by 3% in comparison to 2018. In 2019, the sales amount in Russia, the other CIS countries and Georgia reached 77.9 million euro, which is by 9.1 million euro or by 11% less than in 2018. In comparison to 2018, in 2019 the biggest increase in sales volume was reached in Belarus (20%), Georgia (18%), Moldova (13%) and Armenia (12%).

Sales volume of the final dosage forms in the EU countries in 2019 reached 50.2 million euro which is by 4.7 million euro or by 10% more than in 2018. Sales volume in 2019, compared with 2018, increased by 3 times in France, by 2 times in Sweden and Czech Republic, by 52% in Hungary and by 46% in Great Britain. In 2019, sales of the active pharmaceutical ingredients reached 8.6 million euro, which is by 1.1 million euro or by 15% more than in 2018. During this reporting period, "Grindeks" mostly exported its active pharmaceutical ingredients to the EU countries, Japan, Australia and Canada. The most required active pharmaceutical ingredients of "Grindeks" in 2019 were dexmedetomidine, xylazine and pimobendan.

Net profit margin, unit % = profit attributable to Equity holders of the Parent entity divided by net turnover.

Gross profit margin, unit % = gross profit divided by net turnover.

<sup>&</sup>lt;sup>3</sup> EBITDA (Earnings Before Interest, Taxes, Depreciation and Amortization Definition), unit % = (Operating Profit minus sales costs, costs of administration, other operating income, other operating expenses, plus depreciation of fixed assets) divided by net turnover.

<sup>&</sup>lt;sup>4</sup> ROA (return on assets), unit % = profit attributable to Equity holders of the Parent entity divided by average assets incl. (end - of - period assets plus end - of - period assets) divided by 2.

<sup>&</sup>lt;sup>5</sup> Liquidity, unit ratios = current assets divided by the amount of short-term creditors.

The above alternative performance measures are used by the management of the Company to evaluate Company's performance for particular financial period.



#### **Investment program**

In 2019, "Grindeks" managed significant research and development projects. In cooperation with Latvian and foreign scientists "Grindeks" continued researches of the cardioprotective agent – inhibitor of GBB hydroxyls with an original structure.

At JSC "Tallinn Pharmaceutical Plant" in Estonia manufacturing plant was expanded and new technological equipment was installed to manufacture also prescription ointments and gels. New technological equipment and programs were also installed in "HBM Pharma" Ltd. in Slovakia. Total investment in 2019 in both plants amounted 3.6 million euro.

## Quality and environmental protection

In 2019 in "Grindeks" the State Agency of Medicines audit was held and in result certificates for seven active pharmaceutical ingredients compliance with Good Manufacturing Practice standard were received. Additionally, Food and Veterinary Service inspection on food supplements was held.

In 2019 one successful foreign inspection and 19 customers audits were held.

New business development opportunities are awaited as the company received certifications of Saudi Food and Drug Authority certifying "Grindeks" final dosage forms (tablets and capsules) and "HBM Pharma" injection solutions production plant compliance with the Saudi Arabia's medicines manufacturing requirements.

## "Grindeks" share price development in the first nine months of 2019 (data of "Nasdaq Riga")

Since 2 January 2006 shares of "Grindeks" are listed in the official list of "Nasdaq Riga". JSC "Grindeks" share price on "Nasdaq Riga" in 2019 ranged from 6.5 to 15.4 euro. In 2019 the average price of JSC "Grindeks" shares on "Nasdaq Riga" was 10.7 euro. The total of "Nasdaq Riga" traded shares in 2019 was 819 661 shares, reaching 8.4 million euro turnover. At the end of 2019, market capitalization of JSC "Grindeks" shares was 141.86 million euro.

In 2019, the Group's earnings per share (EPS factor) was 1.34 euro in comparison to 1.02 euro in 2018.





## "Grindeks" share price development in 2019 in comparison with Baltic market indexes (data of "Nasdaq Riga")



#### Future prospects for 2020

In 2020, "Grindeks" strategically focuses on complex solutions to meet the needs of patients, continues focusing on the new markets and diversifies its operations thereby reducing business risks. Also in 2020, "Grindeks" continues to expand its product range.

- Strategic markets of business development European Union and South East Asia countries and the USA
- Strengthening positions in Russia and the other CIS countries.
- Business expansion of JSC "Kalceks"
- Expected increase in turnover of the Group by at least 10% in 2020
- Investments in 2020 by 10 million euro
- Successful maintenance of the new Medicines Verification System

Decrease in value or devaluation of national currencies in the CIS countries and changes in geopolitical situation are still the most significant business risks that might negatively affect the company's performance indicators.

On behalf of the Group's Management:

Ph.D. Juris Hmelnickis Chairman of the Board

February 28, 2020



### STATEMENT OF BOARD'S RESPONSIBILITIES

The Board of JSC "Grindeks" (hereinafter - the Company) is bearing the responsibility for preparation of the consolidated financial statement of the Company and its subsidiaries (hereinafter - the Group).

The consolidated financial statements, enclosed from page 11 to page 21, are prepared in accordance with the accounting records and source documents, presenting fairly the financial position of the Group as of December 31, 2019 and the results of its operations and cash flows for the period of twelve months December 31, 2019.

The above mentioned consolidated interim financial statements are prepared in accordance with the International Financial Reporting Standards, as adopted by the European Union based on going concern principle. Appropriate accounting policies are applied on a consistent basis. The management in preparation of the consolidated financial statements has made prudent and reasonable judgments and estimates.

The Board of the Company is responsible for providing accounting records, preservation of the Group's assets and the prevention and disclosure of fraud and other irregularities of the Group. The Board is responsible for the compliance with the existing legislation in the countries in which the Group's companies are operating (Latvia, Russia, Estonia and Slovakia).

On behalf of the Board:

Juris Hmelnickis

Ph.D. Chairman of the Board

February 28, 2020

## STATEMENT OF FINANCIAL POSITION

| ASSETS   | Notes   | 31.12.2019<br>EUR | 01.01.2019<br>EUR<br>restated* | 31.12.2018<br>EUR |
|--|---------|-------------------|--------------------------------|-------------------|
| Non-current assets   |         |                   |                                |                   |
| Intangible assets  |         |                   |                                |                   |
| Software, patents, licences, trademarks and other rights   |         | 3,231,124         | 1,829,866                      | 1,829,866         |
| Advances for intangible assets and capitalized development |         | 1,147,378         | 1,262,659                      | 1,262,659         |
| Total intangible assets                                    |         | 4,378,502         | 3,092,525                      | 3,092,525         |
| Goodwill   |         | 5,044,761         | 5,044,761                      | 5,044,761         |
| Property, plant and equipment                              |         |                   |                                |                   |
| Land, buildings and constructions                          |         | 29,283,250        | 29,971,478                     | 29,971,478        |
| Equipment and machinery                                    |         | 25,586,753        | 22,506,942                     | 22,506,942        |
| Other fixed assets   |         | 1,683,847         | 1,232,978                      | 1,232,978         |
| Construction in progress                                   |         | 2,380,872         | 2,487,237                      | 2,487,237         |
| Advance payments for fixed assets                          | 1000    | 1,224,692         | 2,350,242                      | 2,350,242         |
| Total property, plant and equipment                        |         | 60,159,414        | 58,548,877                     | 58,548,877        |
| Investment property  |         | 3,970,000         | 7,749,000                      | 7,749,000         |
| Non-current financial investments                          |         |                   |                                |                   |
| Other investments  |         | 99,020            | 99,020                         | 99,020            |
| Other loans  |         | 2,200,000         | 2,200,000                      | 2,200,000         |
| Other long-term receivables                                |         | -                 | 74,317                         | 74,317            |
| Loans to Management and Shareholders of the Group          | 4       | 2,698,804         | 2,675,923                      | 2,675,923         |
| Total non-current financial investments                    | 7 7 7 7 | 4,997,824         | 5,049,260                      | 5,049,260         |
| Right-of-use-asset (IFRS 16 Leases)                        |         | 4,259,987         | 2,619,798                      |                   |
| Total non-current assets                                   |         | 82,810,488        | 82,104,221                     | 79,484,423        |
| Current assets   |         |                   |                                |                   |
| Inventories  |         |                   |                                |                   |
| Raw materials  |         | 11,418,352        | 10,209,521                     | 10,209,521        |
| Unfinished goods   |         | 10,536,682        | 10,499,666                     | 10,499,666        |
| Finished goods and goods for resale                        |         | 23,876,311        | 7,224,020                      | 7,224,020         |
| Advance payments for stock                                 |         | 171,182           | 295,998                        | 295,998           |
| Total inventory  |         | 46,002,527        | 28,229,205                     | 28,229,205        |
| Receivables  |         |                   |                                |                   |
| Trade receivables  |         | 33,222,531        | 30,614,389                     | 30,614,389        |
| Other receivables  | 5       | 7,023,490         | 3,991,424                      | 3,991,424         |
| Loans to Management and Shareholders of the Group          | 4       | 5,632             | 2,959                          | 2,959             |
| Other loans  |         | 579,301           | 580,869                        | 580,869           |
| Deferred expenses  |         | 857,085           | 1,613,687                      | 1,613,687         |
| Total receivables  |         | 41,688,039        | 36,803,328                     | 36,803,328        |
| Cash and cash equivalents                                  | 6       | 2,107,356         | 4,219,118                      | 4,219,118         |
| Total current assets                                       |         | 89,797,922        | 69,251,651                     | 69,251,651        |
| TOTAL ASSETS   |         | 172,608,410       | 151,355,872                    | 148,736,074       |

Notes are integral part of this financial statement

<sup>\*</sup>see Note 3

## STATEMENT OF FINANCIAL POSITION

| EQUITY AND LIABILITIES                                     | Notes | 31.12.2019<br>EUR | 01.01.2019<br>EUR<br>restated* | 31.12.2018<br>EUR |
|--|-------|-------------------|--------------------------------|-------------------|
| Equity   |       |                   | - Columbia                     |                   |
| Share capital  |       | 13,419,000        | 13,419,000                     | 13,419,000        |
| Share premium  |       | 22,321,657        | 22,321,657                     | 22,321,657        |
| Other reserves   |       | 880,726           | 880,726                        | 880,726           |
| Foreign currency revaluation reserve                       |       | (134,794)         | 158,197                        | 158,197           |
| Retained earnings  |       |                   |                                |                   |
| a) previous period retained earning                        |       | 59,980,117        | 72,248,917                     | 81,981,268        |
| b) reporting period profit                                 |       | 12,886,764        | -                              | (9,732,351)       |
| Equity attributable to equity holders of the Parent entity |       | 109,353,470       | 109,028,497                    | 109,028,497       |
| Non-controlling interest                                   |       | 116,069           | 98,509                         | 98,509            |
| Total equity   |       | 109,469,539       | 109,127,007                    | 109,127,007       |
| Liabilities  |       |                   |                                |                   |
| Non-current liabilities                                    |       |                   |                                |                   |
| Loans from credit institutions                             | 7     | 12,940,294        | 8,798,062                      | 8,798,062         |
| Finance lease liabilities                                  |       | 71,102            | 29,479                         | 29,479            |
| Deferred tax liabilities                                   |       | 1,295,602         | 1,295,602                      | 1,295,602         |
| Deferred income  |       | 2,628,277         | 3,381,620                      | 3,381,620         |
| Other payables   |       | 776,874           | -                              |                   |
| Lease liabilities (IFRS 16 Leases)                         |       | 3,863,910         | 2,492,985                      | _                 |
| Total non-current liabilities                              |       | 21,576,059        | 15,997,748                     | 13,504,763        |
| Current liabilities  |       |                   |                                |                   |
| Loans from credit institutions                             | 7     | 19,872,717        | 10,211,678                     | 10,211,678        |
| Finance lease liabilities                                  |       | 46,075            | 56,860                         | 56,860            |
| Advances from customers                                    |       | 1,813,556         | 439,832                        | 439,832           |
| Trade payables to suppliers                                |       | 12,039,394        | 8,484,508                      | 8,484,508         |
| Taxes and mandatory state social insurance contributions   | 8     | 2,215,426         | 1,188,858                      | 1,188,858         |
| Corporate income tax liability                             | 8     | 812,064           | 126,394                        | 126,394           |
| Other payables   |       | 2,478,995         | 2,937,818                      | 2,937,818         |
| Accrued liabilities  |       | 1,416,360         | 1,938,601                      | 1,938,601         |
| Deferred income  |       | 505,256           | 719,755                        | 719,755           |
| Lease liabilities (IFRS 16 Leases)                         |       | 362,969           | 126,813                        | -                 |
| Total current liabilities                                  |       | 41,562,812        | 26,231,117                     | 26,104,304        |
| Total liabilities  |       | 63,138,871        | 42,228,865                     | 39,609,067        |
| TOTAL EQUITY AND LIABILITIES                               |       | 172,608,410       | 151,355,872                    | 148,736,074       |

Notes are integral part of this financial statement

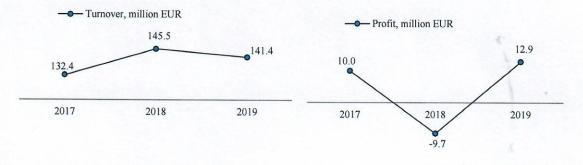
<sup>\*</sup>see Note 3



## STATEMENT OF COMPREHENSIVE INCOME

|   | Notes        | 01.01.2019<br>31.12.2019<br>EUR | 01.01.2018<br>31.12.2018<br>EUR |
|---|--------------|---------------------------------|---------------------------------|
| Net sales   | 10           | 141,417,586                     | 145,477,001                     |
| Cost of goods sold  | 11           | (55,864,964)                    | (65,036,044)                    |
| Gross profit  |              | 85,552,622                      | 80,440,957                      |
| Selling expenses  | 12           | (34,257,777)                    | (29,423,212)                    |
| Administrative expenses   | 13           | (26,308,174)                    | (44,764,564)                    |
| Other operating income  | 14           | 8,340,767                       | 4,598,558                       |
| Other operating expenses  | 15           | (15,317,001)                    | (18,820,983)                    |
| Interest income and similar income  |              | 191,707                         | 162,418                         |
| Interest expenses and similar expenses  |              | (573,001)                       | (286,164)                       |
| Changes in fair value   |              | (3,779,000)                     | (748,825)                       |
| Profit before taxation  |              | 13,850,143                      | (8,841,815)                     |
| Corporate income tax  |              | (945,819)                       | (895,082)                       |
| NET PROFIT FOR THE PERIOD   |              | 12,904,324                      | (9,736,897)                     |
| Other comprehensive income: Foreign currency revaluation Total other comprehensive income |              | (292,992)<br>(292,992)          | (87,744)<br>(87,744)            |
| TOTAL COMPREHENSIVE INCOME  |              | 12,611,332                      | (9,824,641)                     |
| Profit attributable to:   |              | 12.006 564                      | (0.700.074)                     |
| Equity holders of the Parent entity Non-controlling interest                              |              | 12,886,764                      | (9,732,351)                     |
| TOTAL   |              | 17,560                          | (4,546)                         |
| TOTAL   |              | 12,904,324                      | (9,736,897)                     |
| Comprehensive income attributable to:   |              |                                 |                                 |
| Equity holders of the Parent entity   |              | 12,593,772                      | (9,820,095)                     |
| Non-controlling interest  | 6.1.53 Telef | 17,560                          | (4,546)                         |
| TOTAL   |              | 12,611,332                      | (9,824,641)                     |
| Earnings per share attributable to the equity holders of the                              |              |                                 | 4.                              |
| Parent entity (EUR per share)   |              | 1.34                            | (1.02)                          |

Notes are integral part of this financial statement



## STATEMENT OF CHANGES IN EQUITY

|  | Share<br>capital | Share<br>premium | Other       | Foreign<br>currency<br>revaluation<br>reserve | Retained<br>profit | Equity<br>attributable<br>to equity<br>holders of<br>the parent | Non-<br>controlling<br>interest | Total        |
|--|------------------|------------------|-------------|---|--------------------|---|---------------------------------|--------------|
|  | EUR              | EUR              | EUR         | EUR   | EUR                | EUR   | EUR                             | EUR          |
| 31.12.2017   | 13,419,000       | 22,321,657       | 880,726     | 245,942                                       | 83,751,018         | 120,618,343   | 103,055                         | 120,721,398  |
| Dividends  | 7.               |                  |             | -   | (1,437,750)        | (1,437,750)   | -                               | (1,437,750)  |
| Foreign currency revaluation impact of influent application of 11 KS | -                |                  |             | (87,744)                                      |                    | (87,744)  |                                 | (87,744)     |
| 9  | -                |                  |             |   | (332,000)          | (332,000)   |                                 | (332,000)    |
| Profit for the reporting period                                      |                  | -                |             | _   | (9,732,351)        | (9,732,351)   | (4,546)                         | (9,736,897)  |
| 31.12.2018   | 13,419,000       | 22,321,657       | 880,726     | 158,198                                       | 72,248,917         | 109,028,498   | 98,509                          | 109,127,007  |
| Dividends  | -                | -                |             |   | (12,268,800)       | (12,268,800)  | -                               | (12,268,800) |
| Foreign currency revaluation   | -                | _                | 24          | (292,992)                                     | -                  | (292,992)   | -                               | (292,992)    |
| Profit for the reporting period                                      |                  | -                | 6° <b>=</b> | <u>.</u>                                      | 12,886,764         | 12,886,764  | 17,560                          | 12,904,324   |
| 31.12.2019   | 13,419,000       | 22,321,657       | 880,726     | (134,794)                                     | 72,866,881         | 109,353,470   | 116,069                         | 109,469,539  |

## STATEMENT OF CASH FLOW

|   | 01.01.2019   | 01.01.2018     |
|---|--------------|----------------|
|   | 31.12.2019   | 31.12.2018     |
|   | EUR          | EUR            |
| OPERATING ACTIVITIES  |              |                |
| Profit for the reporting period before tax                            | 13,850,143   | (8,841,815     |
| Adjustments to reconcile net profit to net cash provided by operating |              | (-,,           |
| activities:   |              |                |
| Depreciation and amortization   | 7,045,656    | 5,746,637      |
| Loss/(profit) on disposal of fixed assets and intangible assets       | (191,049)    | 2,175,937      |
| Changes in fair value of investments and impairment loss of fixed     | (,,          | _,,,,,,,,,,,,, |
| assets  | 3,779,000    | 1,057,686      |
| Revenue from the EU funds   | (1,057,679)  | (1,161,849)    |
| Interest expense  | 573,001      | 286,164        |
| Interest income   | (191,707)    | (162,583)      |
| Changes in operating assets and liabilities:                          | (151,707)    | (102,303)      |
| Inventory   | (17,773,322) | (5,584,170)    |
| Trade receivables   | (2,536,681)  | 17,040,588     |
| Trade payables  | 3,554,886    | (5,319,054)    |
| Net cash flow provided by operating activities                        | 7,052,248    | 5,237,541      |
| Corporate income tax paid   | (629,751)    | (932,650)      |
| Net cash provided by operating activities                             | 6,422,497    | 4,304,891      |
|   |              |                |
| INVESTING ACTIVITIES  |              |                |
| Purchase of fixed assets and intangible assets                        | (9,058,025)  | (9,994,672)    |
| Proceeds from sale of fixed assets                                    | 54,212       | 20,980         |
| Net cash flow provided by investing activities                        | (9,003,813)  | (9,973,692)    |
| FINANCING ACTIVITIES  |              |                |
| Received loans from credit institutions                               | 20,138,792   | 11,760,680     |
| Repayment of loans to credit institutions and financial lease         | (7,087,742)  | (5,420,996)    |
| Dividens paid   | (12,268,800) | (1,437,750)    |
| Received EU funding   | 260,305      | 471,683        |
| Interest paid   | (573,001)    | (286,164)      |
| Net cash flow provided by financing activities                        | 469,554      | 5,087,453      |
| Net increase in cash and cash equivalents                             | (2,111,762)  | (581,348)      |
|   |              |                |
| Cash and cash equivalents at the beginning of the reporting period    | 4,219,118    | 4,800,466      |
| CASH AND CASH EQUIVALENTS AT  |              |                |
| THE END OF THE REPORTING PERIOD                                       | 2,107,356    | 4,219,118      |



### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### 1. GENERAL INFORMATION

The principal activities of JSC "Grindeks" Group are production of pharmaceutical, medical and phytochemical medicine, real estate management. JSC "Grindeks" was incorporated in the Republic of Latvia on October 11, 1991.

The interim financial statements are presented in the currency of the European Union, the Euro, which is the Group's functional and presentation currency.

These unaudited interim condensed consolidated financial statements were approved by the Board on February 28, 2020.

#### 2. ACCOUNTING PRINCIPLES

The interim condensed consolidated financial statements for nine months ended 31 December 2019 have been prepared in accordance with International Financial Reporting Standards (IFRS). The interim financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual financial statements as at 31 December 2018.

The interim financial statements comprise the financial statements of the Parent Company and all its subsidiaries as at 31 December 2019.

#### 3. ACCOUNTING POLICY

JSC "Grindeks" Group hereby informs that there were no changes made in its accounting policy in January-December 2019, except as described below. In unaudited financial statements for the period January - December 2019 the Group has employed the same Accounting and Consolidation Principles as in the audited consolidated financial statements for the year 2018, released on April 30, 2019. The Group has not applied the IFRS that have been issued as of the date of authorization of these financial statements for issue, but which are not yet effective.

New IFRS 16 Leases is effective for the current period. The Group has addopted IFRS 16 as from 1 January 2019. IFRS 16 supersedes IAS 17 Leases and related interpretations. The Standard eliminates the current dual accounting model for lessees and instead requires companies to bring most leases on-balance sheet under a single model, eliminating the distinction between operating and finance leases.

## 4. RELATED PARTY DISCLOSURES

|   | 31.12.2019<br>EUR | 31.12.2018.<br>EUR |
|---|-------------------|--------------------|
| Loans to Management and Shareholders of the Group | 2,704,436         | 2,678,882          |
| Total   | 2,704,436         | 2,678,882          |
| 5. OTHER RECEIVABLES                              |                   |                    |
|   | 31.12.2019        | 31.12.2018.        |
|   | EUR               | EUR                |
| Tax receivables                                   | 6,589,835         | 3,669,281          |
| Other   | 433,655           | 322,143            |
| Total   | 7,023,490         | 3,991,424          |

| 6. | CASH | AND | CASH | <b>EQUIV</b> | ALENTS |
|----|------|-----|------|--------------|--------|
|----|------|-----|------|--------------|--------|

|              | 31.12.2019<br>EUR | 31.12.2018.<br>EUR |
|--------------|-------------------|--------------------|
| Cash in bank | 2,094,857         | 4,206,444          |
| Cash on hand | 12,499            | 12,674             |
| Total        | 2,107,356         | 4,219,118          |

## 7. LOANS FROM CREDIT INSTITUTIONS

|   | 31.12.2019 | 31.12.2018. |
|---|------------|-------------|
|   | EUR        | EUR         |
| Credit line from Luminor Bank AS Latvian branch | 9,114,260  | 2,838,810   |
| Credit line from SEB banka JSC, Latvia          | 3,314,912  | 2,444,221   |
| Credit line from Citadele JSC, Latvia           | •          | 2,376,937   |
| Tatrabank JSC, Slovakia                         | 2,691,324  | 1,551,710   |
| Nordea Bank Finland Plc                         | 1,000,000  | 1,000,000   |
| Luminor Bank AS Latvian branch                  | 3,000,000  | -           |
| Credit line from Tatrabank JSC, Slovakia        | 752,221    |             |
| Current loans from credit institutions          | 19,872,717 | 10,211,678  |
| Nordea Bank Finland Plc                         | 4,583,334  | 5,583,333   |
| Luminor Bank AS Latvian branch                  | 1,750,000  | _           |
| Tatrabank JSC, Slovakia                         | 6,606,960  | 3,214,729   |
| Non-current loans from credit institutions      | 12,940,294 | 8,798,062   |
| Total   | 32,813,011 | 19,009,740  |

## 8. TAXES AND SOCIAL SECURITY CONTRIBUTIONS

|  | 31.12.2019<br>EUR | 31.12.2018.<br>EUR |
|--|-------------------|--------------------|
| Mandatory state social insurance contributions | 1,070,187         | 771,660            |
| Personal income tax                            | 380,877           | 362,888            |
| Corporate income tax                           | 812,064           | 126,394            |
| Value added tax                                | 750,983           | 42,772             |
| Other  | 13,379            | 11,538             |
| Total  | 3,027,490         | 1,315,252          |



## 9. BUSINESS SEGMENTS

Reportable segments are operating segments or aggregations of operating segments that meet specified criteria. Operating segments are components of an entity about which separate financial information is available that is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. Based on the type of its products, the Group is divided into two main divisions – final dosage forms and active pharmaceutical ingredients business structure. Those divisions serve as the basis to report the primary segments of the Group – business segments.

### 12 Months 2019, EUR

|  | Final dossage forms | Active pharma-<br>ceutical ingredients | Eliminations | Total        |
|--|---------------------|--|--------------|--------------|
| Revenue                                  |                     |  |              | 1000         |
| External sales                           | 132,861,589         | 8,555,997                              |              | 141,417,586  |
| Inter-segment sales                      |                     | 11,967,649                             | (11,967,649) | ,,           |
| Total revenue                            | 132,861,589         | 20,523,646                             | (11,967,649) | 141,417,586  |
| Result                                   |                     |  |              |              |
| Segment direct attributable result       | 43,014,566          | 8,280,279                              | _            | 51,294,845   |
| Unallocated expenses                     |                     |  |              | (33,284,408) |
| Operating profit                         |                     |  |              | 18,010,437   |
| Interest income                          |                     |  |              | 191,707      |
| Interest expense                         |                     |  |              | (573,001)    |
| Changes in fair value                    |                     |  |              | (3,779,000)  |
| Profit before taxation                   |                     |  |              | 13,850,143   |
| Income tax expense                       |                     |  |              | (945,819)    |
| Profit for the period                    |                     |  |              | 12,904,324   |
| Attributable to:                         |                     |  |              |              |
| <b>Equity holders for parent Company</b> |                     |  |              | 12,886,764   |
| Non-controlling interest                 |                     |  |              | 17,560       |
| Total                                    |                     |  |              | 12,904,324   |

The Group is not allocating assets and liabilities across the above-mentioned divisions.

#### 12 Months 2018, EUR

|  | Final dossage forms | Active pharma-<br>ceutical ingredients | Eliminations   | Total        |
|--|---------------------|--|--|--------------|
| Revenue                                  |                     |  |  |              |
| External sales                           | 138,033,669         | 7,443,332                              | -  | 145,477,001  |
| Inter-segment sales                      | -                   | 11,914,859                             | (11,914,859)   | -            |
| Total revenue                            | 138,033,669         | 19,358,191                             | (11,914,859)   | 145,477,001  |
| Result                                   |                     |  |  |              |
| Segment direct attributable result       | 44,936,505          | 6,081,240                              | <u>-</u>   | 51,017,745   |
| Unallocated expenses                     |                     |  |  | (58,986,989) |
| Operating profit                         |                     |  | THE STATE OF THE S | (7,969,244)  |
| Interest income                          |                     |  |  | 162,418      |
| Interest expense                         |                     |  |  | (286,164)    |
| Changes in fair value                    |                     |  |  | (748,825)    |
| Profit before taxation                   |                     |  |  | (8,841,815)  |
| Income tax expense                       |                     |  | 1  | (895,082)    |
| Profit for the period                    |                     |  |  | (9,736,897)  |
| Attributable to:                         |                     |  |  |              |
| <b>Equity holders for parent Company</b> |                     |  |  | (9,732,351)  |
| Non-controlling interest                 |                     |  |  | (4,546)      |
| Total                                    |                     |  |  | (9,736,897)  |

The Group is not allocating assets and liabilities across the above-mentioned divisions.

## 10. NET SALES

| 10. NET SALES       |             |             |
|---------------------|-------------|-------------|
|                     | 01.01.2019  | 01.01.2018  |
|                     | 31.12.2019  | 31.12.2018  |
|                     | EUR         | EUR         |
| Russia              | 45,101,228  | 54,668,517  |
| Other CIS countries | 34,450,115  | 36,001,307  |
| Other countries     | 46,669,017  | 39,354,057  |
| Latvia              | 9,535,767   | 9,904,319   |
| Lithuania           | 6,207,524   | 6,022,628   |
| Estonia             | 2,599,885   | 2,505,495   |
| Other sales         | 1,105,154   | 1,145,397   |
| Gross sales         | 145,668,690 | 149,601,720 |
| Less discounts      |             |             |
| Russia              | (12,046)    | (6,636)     |
| Other CIS countries | (2,787,123) | (3,312,299) |
| Other countries     | (169,665)   | (16,770)    |
| Latvia              | (1,226,820) | (654,676)   |
| Lithuania           | (8,431)     | (120,962)   |
| Estonia             | (47,019)    | (13,376)    |
| Discounts total     | (4,251,104) | (4,124,719) |
| Total net           | 141,417,586 | 145,477,001 |

## 11. COST OF GOODS SOLD

|  | 01.01.2019   | 01.01.2018   |
|--|--------------|--------------|
|  | 31.12.2019   | 31.12.2018   |
|  | EUR          | EUR          |
| Raw materials and packaging  | 27,858,417   | 37,052,921   |
| Direct labor and social security contributions                     | 20,501,980   | 18,577,035   |
| Depreciation of fixed assets and amortization of intangible assets | 4,930,277    | 4,707,886    |
| Depreciation of right-of-use-asset (IFRS 16 Leases)                | 229,396      | 4,707,880    |
|  |              | 0.071.116    |
| Electricity expenses   | 2,384,312    | 2,371,116    |
| Goods purchased for resale and contract manufacturing costs        | 768,834      | 3,744,636    |
| Research costs   | 2,789,684    | 3,847,814    |
| Machinery, buildings and equipment repairs                         | 2,262,414    | 1,747,658    |
| Household expenses   | 275,431      | 241,387      |
| Transport costs  | 186,475      | 181,267      |
| Rent of work clothing  | 223,597      | 196,659      |
| Waste disposal   | 182,815      | 194,637      |
| Other expenses   | 4,860,126    | 4,258,681    |
| Internal turnover of self-manufactured raw materials               | (11,588,794) | (12,085,653) |
| Total  | 55,864,964   | 65,036,044   |

## 12. SELLING EXPENSES

|  | 01.01.2019              | 01.01.2018             |
|--|-------------------------|------------------------|
|  | 31.12.2019<br>EUR       | 31.12.2018<br>EUR      |
| Advertising expenses   | 12.742.265              | 10.000.550             |
| Expenses of representative offices                                 | 12,743,265<br>4,725,298 | 12,202,559             |
| Salaries and social security contributions                         | 5,949,910               | 4,658,103<br>5,647,356 |
| Distribution costs   | 1,647,317               | 1,619,117              |
| Commissions  | 2,871,800               | 2,604,374              |
| Depreciation of fixed assets and amortization of intangible assets | 308,059                 | 310,648                |
| Depreciation of right-of-use-asset (IFRS 16 Leases)                | 699,556                 |                        |
| Registration costs for medicine                                    | 1,037,018               | 684,946                |
| Freight insurance expenses   | 12,627                  | 15,280                 |
| Other expenses   | 4,262,927               | 1,680,829              |
| Total  | 34,257,777              | 29,423,212             |

## 13. ADMINISTRATIVE EXPENSES

|  | 01.01.2019 | 01.01.2018 |
|--|------------|------------|
|  | 31.12.2019 | 31.12.2018 |
|  | EUR        | EUR        |
| Salaries and social security contributions                         | 16,149,648 | 15,587,137 |
| Professional and consultancy services                              | 1,829,742  | 2,440,071  |
| Depreciation of fixed assets and amortization of intangible assets | 1,017,232  | 684,728    |
| Depreciation of right-of-use-asset (IFRS 16 Leases)                | 179,455    | _          |
| Computer maintenance and repair                                    | 759,182    | 624,099    |
| Security costs   | 507,835    | 473,860    |
| Bank charges   | 232,122    | 212,025    |
| Electricity costs  | 236,983    | 270,674    |
| Employee insurance expenses  | 408,635    | 232,734    |
| Transport costs  | 122,976    | 232,755    |
| Property and liability insurance                                   | 120,023    | 112,790    |
| Business trip expenses   | 99,762     | 105,876    |
| Communication expenses   | 68,436     | 56,501     |
| Personnel training and hiring expenses                             | 153,198    | 130,106    |
| Provisions   | 1,853,960  | 18,911,212 |
| Othes expenses   | 2,568,985  | 4,689,996  |
| Total  | 26,308,174 | 44,764,564 |

## 14. OTHER OPERATING INCOME

|   | 01.01.2019<br>31.12.2019 | 01.01.2018<br>31.12.2018 |
|---|--------------------------|--------------------------|
|   | EUR                      | EUR                      |
| Currency exchange gain                            | 4,491,504                | 1,732,119                |
| Income from EU projects                           | 1,057,679                | 1,161,849                |
| Income from services rendered                     | 1,252,631                | 908,121                  |
| Past period's income for the reporting period     | 176,663                  | 595,447                  |
| Income from sale of property, plant and equipment | 54,212                   | 19,675                   |
| Other income                                      | 1,308,078                | 181,347                  |
| Total   | 8,340,767                | 4,598,558                |

## 15. OTHER OPERATING EXPENSES

| Total                                 | 15,317,001 | 18,820,983 |
|---------------------------------------|------------|------------|
| Other opartaing income                | 1,118,965  | 705,149    |
| Inventory write-off                   | 144,223    | 264,639    |
| Provisions for benefits and discounts | •          | 1,480,963  |
| Debtor debt write-off                 | -          | 71,589     |
| Property tax                          | 154,812    | 131,550    |
| Exchange rate losses                  | 1,616,264  | 5,040,888  |
| Sales discounts                       | 12,282,737 | 11,126,205 |
|                                       | EUR        | EUR        |
|                                       | 31.12.2019 | 31.12.2018 |
|                                       | 01.01.2019 | 01.01.2018 |

## 16. DIVIDENDS PROPOSED AND PAID

The JSC "Grindeks" shareholders extraordinary general meeting on July 17, 2019 has made a decision to pay EUR 12,268,800 (twelve million two hundred and sixty-eight euros) or EUR 1.28 (one euro twenty-eight euro cents) per one share from accumulated profit till December 31, 2017 of JSC "Grindeks" to shareholders in dividends from the undistributed profit of previous years. Dividends were paid on July 31, 2019.

Chairman of the Board Ph.D. Juris Hmelnickis

February 28, 2020