

**AS TALLINK GRUPP - COMPANY ANNOUNCEMENT**
**03.04.2018**
**AS TALLINK GRUPP STATISTICS FOR MARCH 2018 AND THE FIRST QUARTER OF THE 2018 FINANCIAL YEAR**

In March 2018 AS Tallink Grupp transported 715 786 passengers, which is a 1.2% decrease compared to March 2017. The number of cargo units decreased by 0.3% to 31 879 units and the number of passenger vehicles increased by 1.4% to 80 768 units in the same comparison.

In the first quarter of the 2018 financial year (January – March) AS Tallink Grupp transported 1 930 449 passengers which is 0.5% less compared to the previous year. The number of transported cargo units increased by 8.2% to 90 687 units and the number of passenger vehicles increased by 2.3% to 222 370 units in same comparison.

AS Tallink Grupp passenger, cargo unit and passenger vehicles numbers for March 2018 and the first quarter of the financial year were the following:

	<b>March 2018</b>	<b>March 2017</b>	<b>Change</b>	<b>I Quarter 2018</b>	<b>I Quarter 2017</b>	<b>Change</b>
<b>Passengers</b>	<b>715 786</b>	<b>724 243</b>	<b>-1.2%</b>	<b>1 930 449</b>	<b>1 939 784</b>	<b>-0.5%</b>
Finland - Sweden	203 724	211 488	-3.7%	522 945	580 234	-9.9%
Estonia - Finland	374 617	387 801	-3.4%	1 025 036	1 011 706	1.3%
Estonia - Sweden	81 326	77 599	4.8%	227 279	214 948	5.7%
Latvia - Sweden	56 119	47 355	18.5%	155 189	132 896	16.8%
<b>Cargo Units</b>	<b>31 879</b>	<b>31 974</b>	<b>-0.3%</b>	<b>90 687</b>	<b>83 797</b>	<b>8.2%</b>
Finland - Sweden	5 794	7 005	-17.3%	16 145	19 128	-15.6%
Estonia - Finland	20 577	20 061	2.6%	58 376	51 688	12.9%
Estonia - Sweden	4 145	3 964	4.6%	12 258	10 577	15.9%
Latvia - Sweden	1 363	944	44.4%	3 908	2 404	62.6%
<b>Passenger Vehicles</b>	<b>80 768</b>	<b>79 642</b>	<b>1.4%</b>	<b>222 370</b>	<b>217 445</b>	<b>2.3%</b>
Finland - Sweden	6 771	7 578	-10.6%	18 219	21 763	-16.3%
Estonia - Finland	63 191	62 625	0.9%	174 110	168 906	3.1%
Estonia - Sweden	4 999	4 877	2.5%	14 496	13 915	4.2%
Latvia - Sweden	5 807	4 562	27.3%	15 545	12 861	20.9%

The following operational factors influenced the development in March and in the first quarter of 2018:

**FINLAND – SWEDEN**

Cruise ferry Baltic Princess did not operate on the route for 68 days in the first quarter due to maintenance and repair works.



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