## JOINT STOCK COMPANY "MOGO" (UNIFIED REGISTRATION NUMBER LV50103541751)

# INTERIM CONDENSED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2016

PREPARED IN ACCORDANCE WITH INTERNATIONAL ACCOUNTING STANDARD No. 34

Riga, 2016

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## **General information**

Name of the company

mogo

Legal status of the company

JOINT STOCK COMPANY

Unified registration number, place and date of

LV50103541751

registration

Riga, 3 May 2012

Registered office

Skanstes street 50

Riga, LV-1013, Latvia

Major shareholders

Since 01.07.2014:

Mogo Finance S.A. (100%) 6, rue Guillaume Schneider L-2522, Luxembourg

**Board Members** 

Aleksandrs Čerņagins, Chairman of the Board from 17 July 2015

Council Members

Ramona Miglane, from 5 August 2014

Uldis Judinskis, from 5 August 2014

leva Judinska-Bandeniece, from 5 August 2014

Mārtiņš Bandenieks, from 24 October 2014

Financial period

1 January - 30 June 2016

Previous financial period Statement of Financial Position

1 January - 31 December 2015

Previous financial period Statement of Profit or Loss

1 January - 30 June 2015

Auditors

PricewaterhouseCoopers SIA

Commercial licence No. 5

Krišjāņa Valdemāra street 21-21, Riga, LV-1010, Latvia

Certified auditor in charge

Ilandra Lejiņa Sworn auditor Certificate No. 168

## Management report

31 August, 2016

#### General information

JSC mogo (hereinafter – the Company) is a market leading leaseback and finance lease solutions Company measured by the number of leased items. The Company provides quick and convenient services for both individuals and legal entities in Latvia offering vehicle finance lease transactions for amounts up to 10 000 euro and leaseback transactions for amounts up to 50 000 euro with duration up to six years. Funding is being offered online through the Company's branded website and mobile homepage and onsite at customer service centers, as well as at the sales centres of car dealerships.

Company's main goal is to offer its customers easily available, quickly executable, convenient and transparent leaseback and finance lease solutions. In order to achieve this the Company offers to its customers various solutions adjusted to theirs needs, as well as highest quality service and accessibility. The Company directly operates with a wide network of car dealerships, where the customers can buy a vehicle by obtaining funding from the Company.

### Mission, vision and values

#### Mission

The Company's mission is to offer accessible and affordable leasing services to clients who need quick and simple way of getting financing or would like to purchase a vehicle.

#### Vision

The Company's vision is to be the market leading, customer friendly and accessible leaseback and finance lease solutions Company in Latvia.

#### Values

- Quick assistance without unnecessary formalities the Company will provide the required funding within a couple of hours.
- Open communication and adaptation the core value of the Company is an open communication and an adaptive approach to each and every customer, which results in a mutually beneficial outcome in every situation.
- Long term relationship the Company values and creates mutually beneficial long term relationship with all its customers, it welcomes feedback and suggestions for improvement.
- Long term relationship the Company values and creates mutually beneficial long term relationship with all its customers, it welcomes feedback and suggestions for improvement.

## Operations and Financial Results

The first 6 months of 2016 was a period of very rapid growth in profitability for the Company due to signficant improvements of the issued loans portfolio as well as Company's operational efficiency. Turnover amounted to EUR 4,8 million (9% increase, compared to the same period in 2015), EBITDA reached EUR 2,8 million (91% increase, compared to the same period in 2015) and comprehensive income was EUR 1,4 million (356% increase, compared to the same period in 2015). At the end of June 2016 gross value of the lease portfolio reached 28 million euro (3% increase, compared to the end of December 2015).

The results of the first 6 months of 2016 have proven that customers continue to evaluate the Company's services and their benefits. After reviewing and optimizing the operations of customer service and debt collection, the Company has decreased the total number of employees as well as revised its interest rates and various commission fees, As a result the Company's net profit increase has been very significant.

During the first half of 2016 the Company has continued its operations in order to support its mission – to offer accessible leasing services in a quick and simple way. The Company continued to invest significant resources in the development of information system solutions in order to improve its operational activities by automating current processes in the nearest future, at the same time increasing customers satisfaction with the provided service.

The first 6 months of 2016 were successful in terms of cooperation with the car dealerships. This network has significantly contributed to the growth of the vehicle finance lease volume. For the establishment of more integrated cooperation, with the partners in the field of vehicle trade the Company offers various partnership solutions and individual approach to effective processing of client applications, as well as provides various marketing materials and conducts joint marketing campaigns.

During the first half of 2016, the Company continued the execution of various marketing activities on TV, radio and internet advertisements and outdoor ads thus helping to promote the brand and to strengthen the Company's positions in terms of brand recognition in the leaseback and finance lease solutions sector.

Financial risk management is disclosed in note 18 and events after statement of financial date are described in note 20 to these financial statements.

Signed on behalf of the Company on 31 August, 2016 by:

Aleksandrs Čerņagins Chairman of the Board

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## Statement of Management Responsibility

31 August, 2016

JSC mogo management is responsible for preparation of the financial statements.

Management of the Company declares that in accordance with the information in their possession, financial statements have been prepared in accordance with accounting transaction documentation and with the International Accounting Standart 34 and give a true and fair view of the Company's assets, liabilities, financial position as at 30 June 2016, results of operations and cash flows for the year ended 30 June 2016.

Management of the Company confirms that an appropriate and consistent accounting policies and management estimates are used. Management of the Company confirms that the financial statements are prepared using prudence principle as well as the going concern assumption. Management of the Company confirms it's responsibility for maintaining proper accounting provisioning, as well as monitoring, control and conservation policies of the Company's assets.

The Company's management is responsible for detection and prevention of the error, inaccuracy and / or fraud. The Company's management is responsible for the Company's activities to be carried out in compliance with the legislation of the Republic of Latvia.

The management report includes a fair view of the development of the Company's business and results of operation.

Signed on behalf of the Company on 31 August, 2016 by:

## Interim Condensed Statement of Profit or Loss and Other Comprehensive Income

	Notes	01.01.2016-30.06.2016 unaudited	01.01.2015-30.06.2015
		EUR	EUR
Interest and similar income	3	4 817 048	4 439 403
Interest expense and similar expense	4	(955 078)	(1 052 781)
Impairment	5	(146 712)	(1 213 557)
Gross profit	_	3 715 258	2 173 065
Selling expense		(249 640)	(286 928)
Administrative expense		(1 592 351)	(1 411 175)
Amortization and depreciation		(182 678)	(74 733)
Other operating income		6 411	20 970
Other operating expense		(3 403)	(12 125)
Other interest receivable and similar income		297	26 771
Profit before tax	_	1 693 894	435 845
Corporate income tax		(235 434)	(184 541)
Deferred corporate income tax		(21 463)	63 584
Total comprehensive income for the period		1 436 997	314 888

The accompanying notes on pages 12 to 19 are an integral part of these interim condensed financial statements.

Signed on behalf of the Company on 31 August, 2016 by:

## Interim Condensed Statement of Financial Position

Notes	30.06.2016. unaudited EUR  10 757 943 165 - 953 922  217 685 217 685	31.12.2015. restated EUR  8 416 643 762 32 891 685 069  2 308 220 123 222 431
	953 922 217 685	8 416 643 762 32 891 685 069 2 308 220 123
	10 757 943 165 - 953 922 - 217 685	8 416 643 762 32 891 685 069 2 308 220 123
	943 165 - 953 922 - 217 685	643 762 32 891 685 069 2 308 220 123
	943 165 - 953 922 - 217 685	643 762 32 891 685 069 2 308 220 123
	953 922 - 217 685	32 891 685 069 2 308 220 123
	217 685	685 069 2 308 220 123
	217 685	2 308 220 123
		220 123
		220 123
•		
	217 685	222 431
	20	-
6	16 765 139	16 100 752
7	1 600 000	-
16	388 065	409 528
	18 753 224	16 510 280
-	19 924 831	17 417 780
6	7 676 936	7 678 734
	11 256	-
8	80 819	83 172
	78 837	172 012
	270 488	259 725
	107 388	74 038
	572	3 155
-	8 226 296	8 270 836
9	180 018	399 884
	8 406 314	8 670 720
	28 331 146	26 088 500
•	7 16 	20 6 16 765 139 7 1 600 000 16 388 065 18 753 224 19 924 831 6 7 676 936 11 256 8 80 819 78 837 270 488 107 388 572 8 226 296 9 180 018 8 406 314

The accompanying notes on pages 12 to 19 are an integral part of these interim condensed financial statements.

Signed on behalf of the Company on 31 August, 2016 by:

## Interim Condensed Statement of Financial Position

	EQUITY AND	IABILITIES		
	Edonii	Notes	30.06.2016.	31.12.2015.
			unaudited	restated
EQUITY			EUR	EUR
Share capital		10	5 000 000	5 000 000
Retained earnings:				
brought forward			750 429	(119 709)
for the period			1 436 997	870 138
ioi the period	TOTAL EQUI	ТҮ ———	7 187 426	5 750 429
LIABILITIES				
Non-current liabilities		200	44.002.500	15 039 453
Liabilities for issued bonds		11	14 263 598	3 539 913
Loans from credit institutions		12	5 700 000	500 000
Loans from non related parties		13	500 000 20 463 598	19 079 366
	TOTAL		20 463 598	19 0/9 300
Current liabilities			175 540	198 369
Prepayments received from customers			18 222	16 049
Loans from credit institutions		12	10	103 787
Trade payables			64 174	369 744
Payables to related companies		14	( ·	187 864
Loans from non related parties			-	82 912
Taxes payable			100 599	
Other liabilities			157 580	106 906
Other provisions			126 016	85 209
Accrued liabilities			37 991	107 865
	TOTAL		680 122	1 258 705
	TOTAL LIABILIT	ES	21 143 720	20 338 071
TOTAL EQUITY AND LIABILITIES			28 331 146	26 088 500

The accompanying notes on pages 12 to 19 are an integral part of these interim condensed financial statements.

Signed on behalf of the Company on 31 August, 2016 by:

## Interim Condensed Statement of Cash Flows

	Notes	2016 unaudited	2015 restated
Cash flows generated from/ (used in) operating activities		EUR	EUR
Profit before tax		1 693 894	435 845
Adjustments for:			
Amortisation and depreciation		182 678	74 733
Interest income		(2 042)	-
Interest expense		1 220 992	1 984 240
Loss on disposal of property, plant and equipment		28 840	799
Increase/(decrease) of impairment	5	(107 436)	453 109
Bonds acquisition expenses written off		3 145	
Operating profit before working capital changes		3 020 072	2 948 726
(Increase)/ decrease in inventories		-	44 019
(Increase)/ decrease in receivables		(501 711)	(3 284 446)
Increase/ (decrease) in payables		(470 116)	(23 282)
Cash generated from operations		2 048 245	(314 983)
Corporate income tax paid		(157 656)	(482 516)
Net cash flows generated from/ (used in) operating activities	-	1 890 589	(797 499)
Cash flows generated from/ (used in) investing activities			
Purchase of property, plant and equipment		(475 625)	(293 504)
Investments in subsidiaries		(20)	1.5
Loans issued		(1 611 256)	-
Interest received		2 042	-
Net cash flows generated from/ (used in) investing activities	-	(2 084 860)	(293 504)
Cash flows generated from/ (used in) financing activities			
Proceeds from borrowings		3 568 590	8 880 089
Repayment of borrowings		(1 404 302)	(11 055 849)
Purchsase of securities	9	(779 000)	3 883 000
Interest paid	4	(1 410 884)	(1 984 240
Securities issued		-	938 000
Net cash flows generated from/ (used in) financing activities		(25 596)	661 000
Change in cash and cash equivalents		(219 866)	(430 003
Cash and cash equivalents at the beginning of the period		399 884	768 619
Cash and cash equivalents at the end of the period	10	180 018	338 616

The accompanying notes on pages 12 to 19 are an integral part of these interim condensed financial statements.

Signed on behalf of the Company on 31 August, 2016 by:

## Interim Condensed Statement of Changes in Equity

	Share capital	Retained earnings/ (Accumulated loss)	Total
Balance as at 31.12.2014 (before restatement)  Correction	5 000 000	( <b>72 710</b> ) (46 999)	4 880 291 (46 999)
Balance as at 31.12.2014 (after restatement)  Total comprehensive income for the reporting period	5 000 000	(119 709) 314 888	<b>4 880 291</b> 314 888
Balance as at 30.06.2015	5 000 000	195 179	5 195 179
Balance as at 31.12.2015. (before restatement)  Correction	5 000 000	<b>748 584</b> 1 846	<b>5 748 584</b> 1 846
Balance as at 31.12.2015. (after restatement)  Total comprehensive income for the reporting period	5 000 000	<b>750 429</b> 1 436 997	<b>5 750 429</b> 1 436 997
Balance as at 30.06.2016.	5 000 000	2 187 426	7 187 426

The accompanying notes on pages 12 to 19 are an integral part of these interim condensed financial statements.

Signed on behalf of the Company on 31 August, 2016 by:

#### Notes to the Financial Statements

#### 1. Corporate information

AS mogo (hereinafter – the Company) was registered with the Republic of Latvia Enterprise Register on 3 May 2012. The registered office of the Company is at 50 Skanstes, Riga, LV-1013, Riga, Latvia. The Company's shareholder is Mogo Finance S.A. (registered in Luxembourg), which acquired 100% equity of the Company in 1 July 2014.

The core business activity of the Company comprises of providing finance lease and sale and leaseback services.

These interim condensed financial statements have been approved for issue by the Board on 31 August, 2016.

#### 2. Summary of significant accounting policies

#### a) Basis of preparation

The Company's interim condensed financial statements and its financial result are influenced by accounting policies, assumptions, estimates and management judgement, which necessarily have to be made in the course of preparation of the interim condensed financial statements. The Company makes estimates and assumptions that affect the reported amounts of assets and liabilities within the current and next financial period. All estimates and assumptions required in conformity with IFRS are best estimates undertaken in accordance with the applicable standard. Estimates and judgements are evaluated on a continuous basis, and are based on past experience and other factors, including expectations with regard to future events. Accounting policies and management's judgements for certain items are especially critical for the Company's results and financial situation due to their materiality. Future events occur which cause the assumptions used in arriving at the estimates to change. The effect of any changes in estimates will be recorded in the financial statements, when determinable.

These interim condensed financial statements for the 6 month period ended 30 June 2016 are prepared in accordance with International Accounting Standard (IAS) 34 Interim Financial Reporting as adopted in the European Union.

The financial statements are prepared on a historical cost basis. The Company's functional and presentation currency is euro (EUR). The financial statements cover the period of 1 January 2016 through 30 June 2016. Accounting policies and methods are consistent to those applied in previous years.

Corporate income tax is recognized in each interim period based on the best estimate of the weighted average effective annual income tax rate expected for the full financial year. If the estimate of the weighted average effective annual income tax rate changes, amounts accrued for income tax expense in one interim period may have to be adjusted in a subsequent interim period of that financial year. Interim period income tax expense is accrued using the tax rate that would be applicable to expected total annual earnings, that is, the estimated average annual effective income tax rate is applied to the pre-tax income of the interim period.

The Company's management does not use segment reporting in its operating decision making process.

Upon review of the entity's accounting policies we identified that we incorrectly presented own bonds as assets. Prior period comparatives were restated to account for the repurchase of the bonds and unsold bonds to third parties as a derecognition of the relevant portion of outstanding bonds liability. We also corrected presentation of repurchase and sale of own bonds in the cash flow statement and now correctly present them as cash flows from financing rather than investing activities. We also determined that we incorrectly presented repossessed cars as part of outstanding finance lease receivables. Prior period comparatives were adjusted to present the repossessed cars separately in the balance sheet. Finance lease receivables, selling expenses and opening retained earnings were also adjusted for a minor error in calculation of deferral of commissions using effective interest method.

Reclassification and correction made in financial statements:	31.12.2015. before restatement	Correction	31.12.2015. restated
Balance sheet			
Finance Lease Receivables (current)	7 940 304	(261 570)	7 678 734
Other assets held for sale		259 725	259 725
Other investments in securities	4 889 000	(4 889 000)	-
Liabilities for issued bonds	19 928 453	(4 889 000)	15 039 453
Profit or loss statement			
Selling expense	600 705	1 846	602 552
Statement of Cash Flows			
Cash flows generated from/ (used in) investing activities	3 883 000	(3 883 000)	
Cash flows generated from/ (used in) financing activities		3 883 000	3 883 000
	31.12.2014.		24 40 2044
	before	Correction	31.12.2014.
	restatement		restated
Finance Lease Receivables (current)	7 870 609	(48 846)	7 821 763
Retained earnings	(72 710)	(48 846)	(121 556)

#### b) Adoption of new revised standards and interpretations

The following new and amended IFRS and interpretations became effective in the first part of 2016, but have no significant impact on the operations of the company and these condensed interim financial statements:

Amendment to IFRS 11 "Joint arrangements" on acquisition of an interest in a joint operation;

Amendments to IAS 16 "Property, plant and equipment" and IAS 41 "Agriculture" regarding bearer plants;

Amendment to IAS 16 "Property, plant and equipment", IAS 38 "Intangible assets" on depreciation and amortisation;

Amendments to IAS 27 "Separate financial statements" on the equity method;

Amendments to IAS 1 "Presentation of financial statements" regarding disclosure initiative;

Annual improvements 2014. The amendments include changes that affect 4 standards.

#### 2. Summary of significant accounting policies (continued)

#### b) Adoption of new revised standards and interpretations (continued)

Certain new standards and interpretations have been published that become effective for the accounting periods beginning after 1 July 2016 or later periods or are not yet endorsed by the EU:

Amendments to IFRS 14, "Regulatory Deferral Accounts" (effective for annual periods beginning on or after 1 January 2016, not yet endorsed in the EU);

Amendments to IFRS 10 "Consolidated financial statements", IAS 28 "Investments in associates and joint ventures" (effective for annual periods beginning on or after 1 January 2016, not yet endorsed in the EU);

Amendments to IAS 7 "Statement of Cash Flows" (effective for annual periods beginning on or after 1 January 2017, not yet endorsed in the EU);

Amendments to IAS 12, "Income taxes" recognition of Deferred Tax Assets for Unrealised Losses (effective for annual periods beginning on or after 1 January 2018, not yet endorsed in the EU);

Amendments to IFRS 2 "Share-based Payment" (effective for annual periods beginning on or after 1 January 2018, not yet endorsed in the EU);

Amendments to IFRS 15 "Revenue from Contracts with Customers" (effective for annual periods beginning on or after 1 January 2018, not yet endorsed in the EU);

Amendments to IFRS 9 "Financial instruments" (effective for annual periods beginning on or after 1 January 2018, not yet endorsed in the EU);

Amendments to IFRS 16 "Leasing" (effective for annual periods beginning on or after 1 January 2019, not yet endorsed in the EU);

The Management of the Company has disclosed the evaluation of these new standards and interpretations (if any) on the financial statements for 2015. Further detailed evaluation is in progress and its results will be disclosures in financial statements for the year ended 31 December 2016.

#### 3. Interest and similar income

		01.01.2016-30.06.2016	01.01.2015-30.06.2015
		unaudited	
		EUR	EUR
Interest income *		4 345 993	4 136 060
Commission income		255 839	187 598
Income from penalties received		122 748	115 745
Income from debt collection activities		78 184	97.0
Profit from repossessed car disposal		12 242	
Intercompany interest income		2 042	
	TOTAL:	4 817 048	4 439 403

 $<sup>^{\</sup>star}$  Actual interest income received for the period was 4 514 927 EUR.

#### 4. Interest expense and similar expense

	TOTAL:	955 078	1 052 781
Expenses from debt collection activities	TOTAL		84 356
Interest expenses on bonds		734 086	750 706
Interest expenses on borrowings		220 992	217 719
		EUR	EUR
		unaudited	
		01.01.2016-30.06.2016	01.01.2015-30.06.2015

#### 5. Impairment

	TOTAL:	146 712	1 213 557
Written off debts		254 147	760 448
Change in impairment		(107 435)	453 109
		EUR	EUR
		unaudited	
		01.01.2016-30.06.2016	01.01.2015-30.06.2015

## 6. Finance Lease Receivables

	Minimum lease payments	Present value of minimum lease payments	Minimum lease payments	Present value of minimum lease payments
Finance lease receivables	30.06.2016.	30.06.2016.	31.12.2015.	31.12.2015.
	unaudited	unaudited	restated	restated
	EUR	EUR	EUR	EUR
Up to one year	18 150 410	9 641 036	17 775 019	9 260 355
Years 2 through 5 including	30 785 179	16 299 142	27 295 125	15 456 831
More than 5 years	1 631 844	1 301 562	1 722 318	1 567 609
TOTAL,	GROSS: 50 567 433	27 241 740	46 792 462	26 284 795
Unearned finance income			30.06.2016.	31.12.2015.
			unaudited EUR	EUR
Up to one year			8 509 374	8 514 665
Years 2 through 5 including			14 486 037	11 838 294
More than 5 years			330 282	154 709
		TOTAL, GROSS:	23 325 693	20 507 668
Finance lease receivables			30.06.2016.	31.12.2015.
			unaudited EUR	EUR
Non-current finance lease receivables			17 600 704	17 024 440
Current finance lease receivables			9 641 036	9 260 355
		TOTAL, GROSS:	27 241 740	26 284 795
Movement in impairment allowance				Impairment allowance
Impairment allowance as at 1 January 2015				1 260 030
Created in period				1 213 557
Written-off in period				(760 448)
Impairment allowance as at 30 June 2015				1 713 139
Impairment allowance as at 1 January 2016				3 238 796
Created in period				146 712
Written-off in period				(254 147)
Impairment allowance as at 30 June 2016	***************************************			3 131 361
	Non-Current	Current	Non-Current	Current
Finance lease receivables, net	30.06.2016.	30.06.2016.	31.12.2015.	31.12.2015.
	unaudited	unaudited	restated	restated
Cianas laces and abla-	EUR	EUR	EUR	EUR
Finance lease receivables Accrued interest	17 600 704	9 641 036	17 024 440	9 260 355
Fees paid and received upon loan disbursment	(265 019)	745 956		912 563
Impairment allowance	(570 546)	(149 241)	(114 851)	(64 225)
	16 765 139	(2 560 815)	(808 837)	(2 429 959)
	10 103 139	7 676 936	16 100 752	7 678 734

The interest rate inherent in the leases is fixed at the contract date for the entire lease term. The average effective interest rate contracted is approximately 43% in 2015 and 47% as of 30.06.2016. All leases are denominated in euros. The average term of finance lease entered into is 41 months in 2015 and 49 month in 2016.

Ageing of overdue finance lease receivables:	30.06.2016.	31.12.2015.
	unaudited EUR	CUD
1-30 days	2 950 521	EUR
31-60 days	198 717	2 814 134 72 471
61-90 days	548 341	545 004
90 + days	3 091 109	2 668 564
	6 788 688	6 100 173

#### 7. Loans to related companies

• The second sec	Interest rate	Maturity		
	per annum (%)	watarity	30.06.2016.	31.12.2015.
			unaudited	
			EUR	EUR
Loan receivable from Lithuanian sister company	10.5	30.06.2017	1 600 000	
		TOTAL:	1 600 000	-
Loan is unsecured and is not guaranteed by any type of pledge.				
8. Receivables from related companies				
			30.06.2016.	31.12.2015.
			unaudited	
			EUR	EUR
Receivables from related companies			20 639	22 992
Accrued interest			60 180	60 180
		TOTAL:	80 819	83 172
9. Cash and cash equivalents				
			30.06.2016.	31.12.2015.
			unaudited	
			EUR	EUR
Cash at bank			150 120	399 695
Cash on hand			29 898	189
		TOTAL:	180 018	399 884

#### 10. Share capital

The share capital of the Company is EUR 5 000 000 and consists of 5 000 000 shares. The par value of each share is EUR 1. All the shares are fully paid.

## 11. Liabilities for issued bonds

	Interest rate per annum (%)	Maturity	30.06.2016.	31.12.2015.
			unaudited EUR	EUR
Bonds nominal value	10	31.03.2021	20 000 000	20 000 000
Bonds available for sale			(5 668 000)	(4 889 000)
Bonds acquisition costs			(68 402)	(71 547)
		TOTAL:	14 263 598	15 039 453

On 17 March 2014 the Company registered with the Latvian Central Depository a bond facility through which it can raise up to EUR 20 million. The Company has raised a total of EUR 14 332 000 as at 30 June 2016 (15 111 000 EUR as at 31 December 2015). Remaining part Company has purchased and holds itself. This bond issue is unsecured. The notes are issued at par, have a maturity of seven years and carry a fixed coupon of 10% per annum, paid monthly in arrears. The note type on 11 November 2014 was changed to "publicly issued notes" and were listed on the regulated market of NASDAQ OMX Baltic.

#### 12. Loans from credit institutions

Non-current	Interest rate per annum (%)	Maturity	30.06.2016.	31.12.2015.
		0.000 and 0.000	unaudited	
			EUR	EUR
Loan from bank	6,5 + 6m EURIBOR	30.06.2017.	5 700 000	3 539 913
			5 700 000	3 539 913
Current			30.06.2016.	31.12.2015.
			unaudited EUR	EUR
Accrued interest for loan from bank			18 222	11 660
Finance lease liabilities				4 389
		TOTAL:	18 222	16 049

The loan from the bank is secured by Commercial Pledges on Company's pool of assets and its shares. Pledges are registered at Commercial Pledge Register of the Enterprise Register of the Republic of Latvia.

#### 13. Loans from non related parties

Interest rate			
per annum (%)	Maturity		31.12.2015.
			FUE
		EUR	EUR
14	01.03.2017.	100 000	100 000
14	01.04.2017.	100 000	100 000
14	01.05.2017.	100 000	100 000
14	01.06.2017.	100 000	100 000
14	01.07.2017.	100 000	100 000
	TOTAL:	500 000	500 000
Interest rate			
per annum (%)	Maturity	30.06.2016.	31.12.2015.
	50.000 0.40	unaudited	
	per annum (%)  14 14 14 14 14 14 14	per annum (%)  Maturity  14 01.03.2017. 14 01.04.2017. 14 01.05.2017. 14 01.06.2017. 14 01.07.2017.  TOTAL:	Maturity   30.06.2016.   unaudited   EUR

 Loan from non related party
 14
 19.12.2016.
 187 864

 TOTAL:
 187 864

Loans from non related parties are secured by individual guarantee agreements.

## 14. Payables to related companies

KOPĂ:		369 744
	•	369 744
	EUR	EUR
	unaudited	
	30.06.2016.	31.12.2015.
	KOPÁ:	unaudited EUR -

#### 15. Related party disclosures

Related parties are defined as subsidiaries and associates of the Company as well as shareholders that have the ability to control the Company or exercise significant influence over the Company in making financial and operating decisions, members of the key management personnel of the Company or its parent company, and close members of the families of any individual referred to previously and entities over which these persons exercise significant influence or control.

As from 1 July 2014 the Company is controlled by Mogo Finance S.A. (registered in Luxembourg) which owns 100% equity and is the ultimate controlling party.

	Sales to related parties	Purchases from related parties	Amounts owed by related parties	Amounts owed to related parties
nce over the				
2015	7 865	-	7 865	
2016	-		7 865	
2015	42 599	(7.)	75 307	369 744
2016	22 707	330	1 672 954	
Total as at: 2015	50 464		83 172	369 744
Total as at: 2016	22 707	330	1 680 819	•
	2016 2015 2016 Total as at: 2015	related parties  2015 7 865 2016 -  2015 42 599 2016 22 707  Total as at: 2015 50 464	related parties related parties  2015 7 865 - 2016  2015 42 599 - 2016 22 707 330  Total as at: 2015 50 464 -	related parties related parties by related parties  2015 7 865 2016 - 7 865 2015 42 599 - 75 307 2016 22 707 330 1 672 954  Total as at: 2015 50 464 - 83 172

## 16. Deferred income tax liability

	01.01.2016-30.06.2016	01.01.2015-30.06.2015
	unaudited	
	EUR	EUR
Current corporate income tax charge for the reporting period	235 434	184 541
Deferred corporate income tax due to changes in temporary differences	21 463	(63 584)
Corporate income tax charged to the income statement:	256 897	120 957

#### Deferred corporate income tax:

		Balance sheet	Inco	me statement
			01.01.2016-	01.01.2015-
	30.06.2016.	31.12.2015.	30.06.2016	30.06.2015
	EUR	EUR	EUR	EUR
Deferred corporate income tax liability				
Accelerated depreciation for tax purposes	100 541	89 536	11 005	10 388
Gross deferred tax liability	100 541	89 536	11 005	10 388
Deferred corporate income tax asset				
Unused vacation accruals	(18 902)	(12 781)	(6 121)	(6 006)
Impairment	(469 704)	(485 819)	16 115	(67 966)
Other		(464)	464	-
Gross deferred tax asset	(488 606)	(499 064)	10 458	(73 972)
Net deferred tax asset	(388 065)	(409 528)	21 463	(63 584)

Net deferred tax asset is recognized as the Company's management believes that the above liabilities will be offset against the respective tax assets during the next years when the deferred tax liabilities realise.

## 17. Commitments and contingencies

#### Commitments under operating leases

The Company as a lessee has entered into property lease and operating car lease agreements. As at 30 June 2016, the future aggregate minimum lease payments under non-cancellable operating leases were as follows:

		30.06.2016.	31.12.2015.
		unaudited	
		EUR	EUR
Less than one year		157 549	211 350
Between one and five years		621 171	785 380
More than five years		698 463	540 131
	TOTAL:	1 477 183	1 536 861

#### 18. Financial risk management

The Company's principal financial instruments comprise bond issued, borrowings from related and non-related parties, borrowings from bank, finance lease receivables, loan issued and cash. The main purpose of these financial instruments is to ensure financing for the Company's operations. The Company has other financial instruments such as trade and other receivables and trade and other payables, which arise directly from its operations.

#### Financial risks

The main financial risks arising from the Company's financial instruments are interest rate risk, liquidity risk, and credit risk.

#### Foreign currency risk

The Company's financial assets and liabilities are not exposed to foreign currency risk. All transactions are concluded in euros.

#### Interest rate risk

The Company is exposed to interest rate risk because part of its liabilities are interest bearing borrowings with a variable interest rate. The rest of the Company's short and long term borrowings as well as the Company's finance lease receivables have fixed interest rate. Taking into account insignificant proportion of financial liabilities with variable interest rate in total financial liabilities, possible changes of interest rate does not leave significant effect on the Company's profit before tax. The interest rates payable on the Company's borrowings are disclosed in Note 12 and 13 and the average interest rate receivable from finance lease receivables is disclosed in Note 6.

#### Liquidity risk

The Company manages its liquidity risk by arranging an adequate amount of committed credit facilities with related parties and by issuing bonds

The table below presents the cash flows payable by the Company and to the Company under non-derivative financial liabilities and assets held for managing liquidity risk by remaining contractual maturities at the date of the statement of financial position. The amounts disclosed in the table are the contractual undiscounted cash flow. Cash flow payable for borrowings includes estimated interest payments assuming principal is paid in full at maturity date.

	Contractual cash flow					ws		
	Carrying value	On demand	Up to 1 year	1-5 years I	More than 5	Total		
					years			
As at 30.06.2016.								
Assets								
Cash in bank	180 018	180 018	-	-		180 018		
Other short-term financial receivables	5 <b>X</b> 3	178 935	(178 935)	-				
Finance lease receivables	24 856 335		16 335 551	30 214 633	1 631 844	48 182 028		
Total undiscounted financial assets	25 036 353	358 953	16 156 616	30 214 633	1 631 844	48 362 047		
I inhiliate.		000 000	10 100 010	00 211 000	1001011	10 002 011		
Liabilities								
Borrowings	(6 200 000)	-	(6 256 996)	13.		(6 256 996)		
Bonds	(14 263 598)	-	(2 000 000)	(21 763 598)	*	(23 763 598)		
Current liabilities	(504 320)		(504 320)	-		(504 320)		
Total undiscounted financial liabilities	(20 967 918)	<u>.</u>	(8 761 316)	(21 763 598)		(30 524 914)		
Net undiscounted financial assets	4 068 435	358 953	7 395 300	8 451 035	1 631 844	17 837 133		

Credit risk

The Company is exposed to credit risk through its finance lease receivables, as well as cash and cash equivalents.

The key areas of credit risk policy cover lease granting process (including solvability check of the lease), monitoring methods, as well as decision making principles.

The Company operates by applying a clear set of finance lease granting criteria. This criteria includes assessing the credit history of customer, means of lease repayment and understanding the lease object. The Company takes into consideration both quantitative and qualitative factors when assessing the creditworthiness of the customer. Based on this analysis, the Company sets the credit limit for each and every customer.

When the lease agreement has been signed, the Company monitors the lease object and customer's solvency. The Company has developed lease monitoring process so that it helps to quickly spot any possible non-compliance with the provisions of the agreement. The receivable balances are monitored on an ongoing basis to ensure that the Company's exposure to bad debts is minimized, and, where appropriate, provisions are being made.

The Company does not have a significant credit risk exposure to any single counterparty or any group of counterparties having similar characteristics.

## Capital risk management

The Company manages its capital to ensure that it will be able to continue as going concern. The Company fulfills externally imposed capital requirements. In order to maintain or adjust the capital structure, the Company may attract new credit facilities or increase its share capital.

### 19. Fair value of financial assets and liabilities

Fair value of financial instruments is the amount, for which the asset can be sold or liability settled between two unrelated, independent parties based on generally accepted terms and conditions. The most reliable evidence of fair value is a quoted price in an active market. Active market is market in which there are frequent and large volumes of transactions, that provides with reliable information about quoted prices on a constant basis. The Company discloses information on fair values of assets and liabilities in such a way as to enable its comparison with book values.

When determining fair values of assets and liabilities, the Company is using various sources of fair value, which are grouped into three categories based of following hierarchy:

Category 1 - quoted market prices in an active market;

Category 2 - models to determine fair value using data directly observable in the market;

Category 3 – other methods for determining fair value using data, which is not directly observable in the market.

#### 19. Fair value of financial assets and liabilities (continued)

Instruments within Category 1 include highly liquid assets and standard derivative financial instruments traded on the stock exchange.

Fair value for such financial instruments as Financial assets at fair value through profit and loss is mainly determined based on publicly available quoted prices (bid price, obtainable from Bloomberg system).

Instruments within Category 2 include assets, for which no active market exists, such as over the counter derivative financial instruments that are traded outside the stock exchange, bonds, as well as balances on demand with the Bank of Latvia, balances due from banks and other financial liabilities. Bonds fair value is observable in NASDAQ OMX Baltic public information. Fair value of bank loans is based on effective interest rate which represents current market rate to similar companies. The management recognizes that cash and cash equivalents' fair value is the same as their carrying value therefore the risk of fair value change is insignificant.

Instruments within Category 3 include available for sale financial assets, loans and loans.

Fair value of finance lease and loan receivables is equal to the carrying value, which is present value of minimum lease and loan payments discounted using effective agreement interest rate and adjusted for impairment allowance.

Fair value of current and non-current borrowings is based on cash flows discounted using effective agreement interest rate which represents current market rate. Companies management believes that interest rates applicable to loan portfolio and borrowings are in line with current market interest rates for companies similar to AS mogo.

The management recognizes that if a fair value of such assets/liabilities would be assessed as an amount at which an asset could be exchanged or liability settled on an arm's length basis with knowledgeable third parties, the fair values obtained of the respective assets and liabilities would not be materially different.

The table below summarizes the carrying amounts and fair values of those financial assets and liabilities not presented on the Company's statement of financial position at their fair value:

	Carrying value	Fair value	Carrying value	Fair value
	30.06.2016	30.06.2016	31.12.2015	31.12.2015
Assets	EUR	EUR	EUR	EUR
Finance lease receivables non-current	16 765 139	16 765 139	16 100 752	16 100 752
Loans to related companies	1 600 000	1 600 000		-
Finance lease receivables current	7 676 936	7 676 936	7 678 734	7 678 734
Loans to non related parties	11 256	11 256		-
Receivables from related companies	80 819	80 819	83 172	83 172
Other receivables	68 420	68 420	84 559	84 559
Cash and cash equivalents	180 018	180 018	399 884	399 884
Total assets	26 382 587	26 382 587	24 347 101	24 347 101
Liabilities				
Liabilities for issued bonds	14 263 598	14 263 598	15 039 453	15 039 453
Loans from credit institutions non-current	5 700 000	5 700 000	3 539 913	3 539 913
Payables to related companies non-current	500 000	500 000	500 000	500 000
Loans from credit institutions	18 222	18 222	16 049	16 049
Trade payables	64 174	64 174	103 787	103 787
Other liabilities	28 315	28 315	7 583	7 583
Accrued liabilities	37 991	37 991	42 710	42 710
Total liabilities	20 612 300	20 612 300	19 249 495	19 249 495

The table below specified analysis by fair value categories as at 30 June 2016 and 31 December 2015 (based on their carrying amounts):

Category 1	Category 2	Category 3	Category 1	Category 2	Category 3
30.06.2016	30.06.2016	30.06.2016	31.12.2015	31.12.2015	31.12.2015
EUR	EUR	EUR	EUR	EUR	EUR
, <u>.</u>		16 765 139	-		16 100 752
(#)		1 600 000	-		-
744	-	7 676 936			7 678 734
		11 256			-
2.00	180	80 819	-		83 172
		68 420		2	84 559
	180 018	-	-	399 884	
	180 018	26 202 570		399 884	23 947 217
	14 263 598	-	-	15 039 453	
	5 700 000		-		-
		500 000	-	-	500 000
			-		16 049
			-		103 787
			-		7 583
		37 991	-	-	42 710
	19 963 598	648 702		18 579 366	670 129
	30.06.2016 EUR	30.06.2016 EUR EUR	30.06.2016 EUR EUR EUR 16.765 139 16.00000 7 676 936 11 256 80 819 - 68 420 - 180 018 - 180 018 - 14263 598 - 5 700 000 - 500 000 - 18 222 - 64 174 - 28 315 - 37 991	30.06.2016 30.06.2016 30.06.2016 31.12.2015  EUR EUR EUR EUR EUR  16.765 139 16.00 000 11.256 11.256  80 819 180 018 180 018 180 018 180 018 500 000 18 222 64 174 28 315 37 991 37 991	30.06.2016 30.06.2016 30.06.2016 31.12.2015 31.12.2015 EUR EUR EUR EUR EUR EUR  -

#### 20. Events after balance sheet date

As of the last day of the reporting period until the date of signing these financial statements there have been no events requiring adjustment of or disclosure in the financial statements or notes thereto.



## REPORT ON REVIEW OF INTERIM CONDENSED FINANCIAL STATEMENTS

To the shareholder of AS "mogo"

#### Introduction

We have reviewed the accompanying interim condensed statement of financial position of AS "mogo" as of 30 June 2016 and the related condensed statements of profit or loss and other comprehensive income, changes in equity and cash flows for the 6 months period then ended. Management is responsible for the preparation and presentation of the interim condensed financial statements in accordance with International Accounting Standard 34, "Interim Financial Reporting" as adopted by the European Union. Our responsibility is to express a conclusion on the interim condensed financial statements based on our review.

#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed financial statements are not prepared, in all material respects, in accordance with International Accounting Standard 34, "Interim Financial Reporting" as adopted by the European Union.

Report on Other Legal and Regulatory Requirements

We have read the Report of the Management set out on pages 4 to 5 and did not identify material inconsistencies between the financial information contained in the Report of the Management and that contained in the condensed interim financial statements for the six month period ended 30 June 2016.

PricewaterhouseCoopers SIA Certified audit company Licence No.

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Ilandra Lejina

Certified auditor in charge

Certificate No.168

Riga, Latvia 31 August 2016