AS "MOGO" (UNIFIED REGISTRATION NUMBER LV50103541751)

INTERIM CONDENSED FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2017

Riga, 2017

Statement of Profit or Loss and other Comprehensive Income

	Note	01.01.2017 30.06.2017.	01.01.2016 30.06.2016.
		EUR	EUR
Interest and similar income	1	6 322 294	4 819 908
Interest expense and similar expenses	2	(1 131 451)	(1 052 895)
Impairment	3	(832 282)	(130 775)
Gross profit		4 358 561	3 636 238
Selling expense	4	(349 630)	(232 584)
Administrative expense	5	(1 766 323)	(1 753 392)
Other operating income	6	13 352	6 411
Other operating expense	7	(5 607)	(3 407)
Other interest receivable and similar income	8	135 970	285
Profit before tax		2 386 323	1 653 551
Corporate income tax		(347 751)	(235 420)
Deferred corporate income tax		59 356	(21 542)
Total comprehensive profit for the period		2 097 928	1 396 589

Signed on behalf of the Company on 31 July, 2017 by:

Aleksandrs Čerņagins Member of the Board

Statement of Financial Position

ASSETS

Note	30.06.2017.	31.12.2016
NON-CURRENT ASSETS	EUR	EUR
Intangible assets		
Concessions, patents, licences and similar rights	9 198	17 612
Other intangible assets	985 970	1 002 449
TOTAL	995 168	1 020 061
Property, plant and equipment		
Leasehold improvements	5 561	
Other fixtures and fittings, tools and equipment	130 088	177 638
TOTAL	135 649	177 638
Non-current financial assets		
Investments in related companies	20	20
Finance Lease Receivables	21 267 934	19 082 765
Deferred tax	138 360	79 004
TOTAL	21 406 314	19 161 789
TOTAL NON-CURRENT ASSETS	22 537 131	20 359 488
CURRENT ASSETS		
Inventories		
Finished goods and goods for resale	20 180	17 948
TOTAL	20 180	17 948
Receivables		
Finance Lease Receivables	6 641 345	6 152 513
Loans to related companies	2 459 945	120 000
Loans to non related parties	62	2 056
Receivables from related companies	61	1 718
Other receivables	303 121	775 713
Prepaid expense	174 988	98 946
Accrued revenue	50 331	534
TOTAL	9 629 853	7 151 480
Cash and cash equivalents	582 361	147 024
TOTAL CURRENT ASSETS	10 232 394	7 316 452
TOTAL ASSETS	32 769 525	27 675 940

Signed on behalf of the Company on 31 July, 2017 by:

Aleksandrs Cernagins Member of the Board

Statement of Financial Position

EQUITY AND LIABILITIES

		Note	30.06.2017.	31.12.2016.
EQUITY			EUR	EUR
Share capital			5 000 000	5 000 000
Currency conversion reserve			1	1
Retained earnings:				
brought forward			2 731 447	357 947
for the period			2 097 928	2 960 434
TOTAL EQUITY		9 829 376	8 318 382	
LIABILITIES				
Non-current liabilities				
Liabilities for issued bonds		9	15 979 508	17 920 905
	TOTAL		15 979 508	17 920 905
Current liabilities				
Prepayments received from customers			233 126	216 215
Loans from credit institutions		9	5 468 743	682 414
Trade payables			105 714	81 328
Payables to related companies			143	-
Loans from non related parties		9	869 923	-
Taxes payable			98 228	68 958
Other liabilities			21 086	112 494
Other provisions			130 875	96 350
Accrued liabilities			32 803	178 894
	TOTAL		6 960 641	1 436 653
	TOTAL LIABILITIES		22 940 149	19 357 558
TOTAL EQUITY AND LIABILITIES			32 769 525	27 675 940

Signed on behalf of the Company on 31 July, 2017 by:

Aleksandrs Čerņagins Member of the Board

Notes to the Financial Statements

1. Interest and similar income

		01.01.2017 30.06.2017.	01.01.2016 30.06.2016.
Interest income		5 317 110	4 348 035
Commission income		542 495	255 907
Income from penalties received		177 005	122 747
Income from debt collection activities		276 869	93 219
Income from sale of cars on commission		8 815	-
	TOTAL:	6 322 294	4 819 908
2. Interest expense and similar expenses			
		01.01.2017 30.06.2017.	01.01.2016 30.06.2016.
Interest expenses on borrowings		1 103 361	1 052 895
Expenses for attracting funding		28 090	-
	TOTAL:	1 131 451	1 052 895
3. Impairment			
		01.01.2017 30.06.2017.	01.01.2016 30.06.2016.
Change in impairment		274 471	(107 436)
Written off debts		557 811	238 211
	TOTAL:	832 282	130 775
4. Selling expense			
		01.01.2017 30.06.2017.	01.01.2016 30.06.2016.
Marketing expenses		216 668	157 363
Sales commission		123 963	57 006
Other selling expenses		8 999	18 215
	TOTAL:	349 630	232 584
5. Administrative expense			
		01.01.2017 30.06.2017.	01.01.2016 30.06.2016.
Salaries		774 597	779 960
Amortization and depreciation		237 806	175 481
Social security contributions		174 526	173 871
Office and branches' maintenance expenses		169 214	167 774
Donations		119 500	167 000
IT services		80 112	87 526
Bank commissions		52 120	25 642
Credit database expenses		36 006	43 345
Professional services		21 341	30 521
Bonds servicing fee		17 319	16 064
Other personnel expenses		17 281	9 686
Business trip expenses		16 146	4 121
Communication expenses		12 117	11 839
Transportation expenses		3 638	5 257
Low value equipment expenses		1 385	3 781
Other administration expenses		33 215	51 524
	TOTAL:	1 766 323	1 753 392

6. Other operating income

			01.01.2017 30.06.2017.	01.01.2016 30.06.2016.
Income from disposal of fixed assets			54	-
Income from services provided to related companies			-	2 175
Insurance income			-	267
Other income			13 298	3 969
		TOTAL:	13 352	6 411
7. Other operating expense				
			01.01.2017 30.06.2017.	01.01.2016 30.06.2016.
Expenses of disposal of fixed assets			=	3 401
Other operating expenses			5 607	6
		TOTAL:	5 607	3 407
8. Other interest receivable and similar income				
			01.01.2017 30.06.2017.	01.01.2016 30.06.2016.
Interest income from loans issued to related companies			135 963	-
Other income			7	285
		TOTAL:	135 970	285
9. Borrowings				
	Interest rate			
	per annum (%)	Maturity	30.06.2017.	31.12.2016.
Bonds nominal value	10	31.03.2021	15 790 000	17 690 000
Accrued interest for bonds			288 602	318 841
Bonds acquisition costs			(99 093)	(87 936)
Loan from Bank	7,75 + 6m EURIBOR	31.07.2017	5 449 500	678 707
Accrued interest for loan from bank			19 243	3 707
Loans from P2P investors			865 263	-
Accrued interest for loans from P2P investors			4 659	-
		TOTAL:	22 318 174	18 603 319