AS "MOGO" (UNIFIED REGISTRATION NUMBER LV50103541751)

INTERIM CONDENSED FINANCIAL INFORMATION FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2017

Riga, 2017

Statement of Profit or Loss and other Comprehensive Income

	Note	01.01.2017 31.03.2017.	01.01.2016 31.03.2016.
		EUR	EUR
Interest and similar income	1	3 103 891	2 358 979
Interest expense and similar expenses	2	(564 005)	(515 472)
Impairment	3	(374 698)	(331 058)
Gross profit		2 165 188	1 512 449
Selling expense	4	(130 412)	(98 022)
Administrative expense	5	(874 845)	(828 544)
Other operating income	6	7 069	2 480
Other operating expense	7	(2 204)	(401)
Other interest receivable and similar income		67 287	14
Profit before tax		1 232 083	587 976
Corporate income tax		(183 633)	(125 904)
Deferred corporate income tax		28 985	22 575
Total comprehensive profit for the period		1 077 435	484 647

Signed on behalf of the Company on 27 April, 2017 by:

Aleksandrs Čerņagins Member of the Board

Statement of Financial Position

ASSETS

Note NON-CURRENT ASSETS	31.03.2017. EUR	31.12.2016. EUR
Intangible assets	EUR	EUR
Concessions, patents, licences and similar rights	13 397	17 612
Other intangible assets	1 010 723	1 002 449
TOTAL	1 024 120	1 020 061
Property, plant and equipment		
Other fixtures and fittings, tools and equipment	150 757	177 638
TOTAL	150 757	177 638
Non-current financial assets		
Investments in related companies	20	20
Finance Lease Receivables	20 221 521	19 082 765
Deferred tax	107 989	79 004
TOTAL	20 329 530	19 161 789
TOTAL NON-CURRENT ASSETS	21 504 407	20 359 488
CURRENT ASSETS		
Inventories		
Finished goods and goods for resale	26 518	17 948
TOTAL	26 518	17 948
Receivables		
Finance Lease Receivables	6 323 196	6 152 513
Loans to related companies	2 550 000	120 000
Loans to non related parties	561	2 056
Receivables from related companies	-	1 718
Other receivables	627 944	775 713
Prepaid expense	180 013	98 946
Accrued revenue	31 541	534
TOTAL	9 713 255	7 151 480
Cash and cash equivalents	317 723	147 024
TOTAL CURRENT ASSETS	10 057 496	7 316 452
TOTAL ASSETS	31 561 903	27 675 940

Signed on behalf of the Company on 27 April, 2017 by:

Aleksandrs Čerņagins Member of the Board

Statement of Financial Position

EQUITY AND LIABILITIES

		Note	31.03.2017.	31.12.2016.
EQUITY			EUR	EUR
Share capital			5 000 000	5 000 000
Currency conversion reserve			1	1
Retained earnings:				
brought forward			3 318 381	357 947
for the period			1 077 435	2 960 434
TOTAL EQUITY		<u></u>	9 395 817	8 318 382
LIABILITIES				
Non-current liabilities				
Liabilities for issued bonds		8	15 717 740	17 920 905
	TOTAL		15 717 740	17 920 905
Current liabilities				
Prepayments received from customers			243 208	216 215
Loans from credit institutions		8	5 310 801	682 414
Trade payables			71 708	81 328
Payables to related companies			2 216	-
Loans from non related parties		8	631 694	-
Taxes payable			4 133	68 958
Other liabilities			14 831	112 494
Other provisions			126 249	96 350
Accrued liabilities			43 506	178 894
	TOTAL		6 448 346	1 436 653
	TOTAL LIABILITIES	'	22 166 086	19 357 558
TOTAL EQUITY AND LIABILITIES			31 561 903	27 675 940

Signed on behalf of the Company on 27 April, 2017 by:

Aleksandrs Čerņagins Member of the Board

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Notes to the Financial Statements

1. Interest and similar income

		01.01.2017 31.03.2017.	01.01.2016 31.03.2016.
Interest income		2 516 434	2 163 495
Commission income		274 258	116 190
Income from penalties received		85 538	62 714
Income from debt collection activities		132 207	16 580
Income from sale of cars on commission		5 085	-
Commission income from ceased agreements		90 369	-
	TOTAL:	3 103 891	2 358 979
2. Interest expense and similar expenses			
		01.01.2017 31.03.2017.	01.01.2016 31.03.2016.
Interest expenses on borrowings		546 527	515 472
Expenses for attracting funding		17 478	-
	TOTAL:	564 005	515 472
3. Impairment			
		01.01.2017 31.03.2017.	01.01.2016 31.03.2016.
Change in impairment		147 273	147 410
Written off debts		227 425	183 648
	TOTAL:	374 698	331 058
4. Selling expense			
•		04.04.0047 04.00.0047	04.04.0040
Marketing expenses		01.01.2017 31.03.2017. 64 924	01.01.2016 31.03.2016. 62 745
Sales commission		60 425	26 779
		5 063	8 498
Other selling expenses	TOTAL:	130 412	98 022
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5. Administrative expense			
		01.01.2017 31.03.2017.	01.01.2016 31.03.2016.
Salaries		396 585	397 358
Amortization and depreciation		117 450	78 828
Office and branches' maintenance expenses		86 328	72 481
Social security contributions		86 312	83 643
Donations		42 800	64 000
IT services		41 086	36 707
Bank commissions		25 012	10 635
Credit database expenses		17 952	17 951
Other personnel expenses		10 505	5 237
Bonds servicing fee		8 612	7 507
Professional services		8 271	16 152
Business trip expenses		6 526	2 601
Communication expenses		5 968	5 895
Transportation expenses		1 836	2 367
Low value equipment expenses		601	2 823
Other administration expenses	TOTAL:	19 001 874 845	24 359 828 544
	IUIAL:	014 843	020 344

6. Other operating income

			01.01.2017 31.03.2017.	01.01.2016 31.03.2016.
Income from disposal of fixed assets			439	-
Income from services provided to related companies			-	2 175
Insurance income			-	267
Other income			6 630	38
		TOTAL:	7 069	2 480
7. Other operating expense				
			01.01.2017 31.03.2017.	01.01.2016 31.03.2016.
Expenses of disposal of fixed assets			-	397
Other operating expenses			2 204	4
		TOTAL:	2 204	401
8. Borrowings				
	Interest rate			
	per annum (%)	Maturity	31.03.2017.	31.12.2016.
Bonds nominal value	10	31.03.2021	15 560 000	17 690 000
Accrued interest for bonds			250 658	318 841
Bonds acquisition costs			(92 919)	(87 936)
Loan from Bank	7,75 + 6m EURIBOR	30.06.2017	5 289 353	678 707
Accrued interest for loan from bank			21 447	3 707
Loans from P2P investors			628 519	-
Accrued interest for loans from P2P investors			3 177	-
·	·	TOTAL:	21 660 235	18 603 319