

## AS TALLINK GRUPP – COMPANY ANNOUNCEMENT 03.04.2020

### AS TALLINK GRUPP STATISTICS FOR MARCH AND THE FIRST QUARTER OF THE FINANCIAL YEAR

In March 2020 AS Tallink Grupp transported 279 507 passengers, which is a 59.3% decrease compared to March 2019. The number of cargo units increased by 7.7% to 35 037 units and the number of passenger vehicles decreased by 44.7% to 42 045 units in the same comparison.

In the first quarter of the 2020 financial year (January – March) AS Tallink Grupp transported 1 566 730 passengers, which is a 15.6% decrease compared to the previous year. The number of transported cargo units increased by 7.0% to 99 617 units and the number of passenger vehicles decreased by 11.1% to 190 292 units in same comparison.

AS Tallink Grupp passenger, cargo unit and passenger vehicles numbers for March 2020 and the first quarter of the financial year were the following:

	March 2020	March 2019	Change	Q1 2020	Q1 2019	Change
<b>Passengers</b>	<b>279 507</b>	<b>686 488</b>	<b>-59.3%</b>	<b>1 566 730</b>	<b>1 855 772</b>	<b>-15.6%</b>
Finland - Sweden	71 030	216 302	-67.2%	469 607	565 002	-16.9%
Estonia - Finland	170 380	357 814	-52.4%	847 818	996 982	-15.0%
Estonia - Sweden	19 707	61 493	-68.0%	140 544	155 516	-9.6%
Latvia - Sweden	18 390	50 879	-63.9%	108 761	138 272	-21.3%
<b>Cargo Units</b>	<b>35 037</b>	<b>32 524</b>	<b>7.7%</b>	<b>99 617</b>	<b>93 114</b>	<b>7.0%</b>
Finland - Sweden	6 565	7 366	-10.9%	20 574	19 661	4.6%
Estonia - Finland	24 137	20 131	19.9%	64 739	59 766	8.3%
Estonia - Sweden	3 626	3 639	-0.4%	11 078	9 638	14.9%
Latvia - Sweden	709	1 388	-48.9%	3 226	4 049	-20.3%
<b>Passenger Vehicles</b>	<b>42 045</b>	<b>76 016</b>	<b>-44.7%</b>	<b>190 292</b>	<b>214 087</b>	<b>-11.1%</b>
Finland - Sweden	4 126	6 982	-40.9%	20 000	19 438	2.9%
Estonia - Finland	34 246	61 016	-43.9%	151 492	171 511	-11.7%
Estonia - Sweden	1 504	3 740	-59.8%	8 844	10 369	-14.7%
Latvia - Sweden	2 169	4 278	-49.3%	9 956	12 769	-22.0%

The following operational factors influenced the development in March 2020 and in the first quarter of the financial year:

#### ESTONIA – FINLAND

In the first quarter, cargo vessel Seawind did not operate on the route for 26 days, shuttle vessel Megastar for 4 days and cruise ferry Silja Europa for 23 days due to scheduled maintenance. Cruise ferry Victoria I, which regularly operates on Estonia-Sweden route, replaced cruise ferry Silja Europa

for 9 days. Operations of cruise ferry Silja Europa were suspended from 17 March due to the travel restrictions. Shuttle vessel Star was rerouted to Paldiski-Sassnitz route from 19 March. Shuttle vessel Megastar continued operating on Tallinn-Helsinki route and since 19 March carries mainly cargo. Estonia-Finland statistics in the table above include volumes from both ordinary and rerouted operations.

#### ESTONIA – SWEDEN

In the first quarter, cruise ferry Victoria I did not operate on the route for 9 days due to replacing cruise ferry Silja Europa. Operations of cruise ferries Victoria I and Baltic Queen were suspended from 15 March due to travel restrictions.

#### FINLAND – SWEDEN

In the first quarter, cruise ferry Silja Symphony did not operate on the route for 4 days due to scheduled maintenance. Operations of cruise ferries Silja Serenade and Silja Symphony were suspended from 19 March due to travel restrictions. Cruise ferries Baltic Princess and Galaxy continued operating according to ordinary schedule and since 19 March carry mainly cargo.

#### LATVIA – SWEDEN

In the first quarter, cruise ferry Romantika did not operate on the route for 12 days due to scheduled maintenance. Operations of cruise ferries Romantika and Isabelle were suspended from 16 March due to travel restrictions. On 17 March, cruise ferry Romantika was rerouted to Riga-Sassnitz route for 2 days for evacuation purposes. Latvia-Sweden statistics in the table above include volumes from both ordinary and rerouted operations.

Veiko Haavapuu  
Financial Director

AS Tallink Grupp  
Sadama 5  
10111 Tallinn, Estonia  
E-mail [veiko.haavapuu@tallink.ee](mailto:veiko.haavapuu@tallink.ee)