

Financial results for 2018: a year of growth and integration



More than **1 thousand stores** in the Baltic States, Poland and Bulgaria.



About **40 thousand people** work in our company across all countries.



We serve more than **1.3 million customers everyday.**

Consolidated REVENUE



Consolidated EBITDA



2018 revenue of retailer operators by country / growth compared to 2017:



Sales of goods through e-commerce channel grew by **50%**



Investments into fixed assets **88.1 million EUR**



5% average salary growth



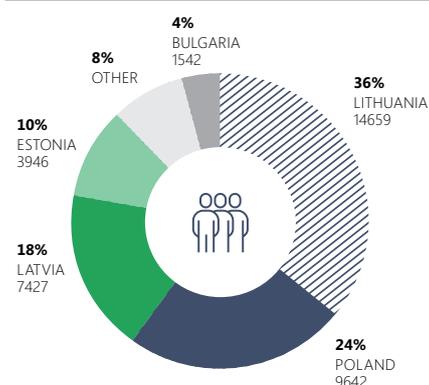
107 new stores

* The change in the number was influenced by the addition of new companies – Stokrotka and Sano – to the MAXIMA GRUPE structure during 2018.

Number of employees



2018 number of employees of retail operators by country / share in the total number**:

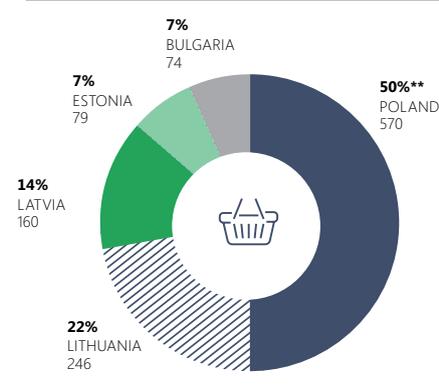


*The change in the number was influenced by the addition of new companies – Stokrotka, Sano – to the MAXIMA GRUPE structure during 2018.
**Number of employees: active and on maternity or paternity leave.

Number of stores



2018 number of stores by country / share in the total number:

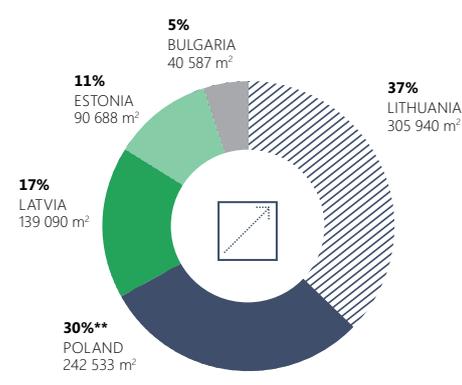


*The change in the number was influenced by the addition of new companies – Stokrotka and Sano – to the MAXIMA GRUPE structure during 2018.
**Including 72 franchise stores.

Trading area



2018 trading area by country / share in the total number:



*The change in the number was influenced by the addition of new companies – Stokrotka and Sano – to the MAXIMA GRUPE structure during 2018.
**Including trading area of 72 franchise stores (20 733 m²).

TO BE APPRECIATED CHOICE FOR EVERYDAY