

## AS TALLINK GRUPP – COMPANY ANNOUNCEMENT 03.10.2018

### AS TALLINK GRUPP STATISTICS FOR SEPTEMBER 2018 AND THE THIRD QUARTER OF THE 2018 FINANCIAL YEAR

In September 2018 AS Tallink Grupp transported 730 631 passengers, which is a 0.9% increase compared to September 2017. The number of cargo units increased by 2.3% to 33 767 units and the number of passenger vehicles decreased by 2.2% to 83 180 units in the same comparison.

In the third quarter of the 2018 financial year (July – September) AS Tallink Grupp transported 2 947 610 passengers which is a 1.2% increase compared to the previous year. The number of transported cargo units increased by 3.9% to 94 913 units and the number of passenger vehicles decreased by 0.3% to 352 307 units in same comparison.

AS Tallink Grupp passenger, cargo unit and passenger vehicles numbers for September 2018 and the third quarter of the financial year were the following:

|                           | September<br>2018 | Septembe<br>r2018 | Change | Q3 2018   | Q3 2017   | Change |
|---------------------------|-------------------|-------------------|--------|-----------|-----------|--------|
| <b>Passengers</b>         | 730 631           | 724 369           | 0.9%   | 2 947 610 | 2 912 759 | 1.2%   |
| Finland - Sweden          | 214 513           | 219 982           | -2.5%  | 882 951   | 878 492   | 0.5%   |
| Estonia - Finland         | 373 950           | 365 342           | 2.4%   | 1 503 066 | 1 484 915 | 1.2%   |
| Estonia - Sweden          | 77 824            | 77 988            | -0.2%  | 306 136   | 302 757   | 1.1%   |
| Latvia - Sweden           | 64 344            | 61 057            | 5.4%   | 255 457   | 246 595   | 3.6%   |
| <b>Cargo Units</b>        | 33 767            | 33 010            | 2.3%   | 94 913    | 91 335    | 3.9%   |
| Finland - Sweden          | 7 473             | 6 927             | 7.9%   | 18 255    | 16 919    | 7.9%   |
| Estonia - Finland         | 20 728            | 20 858            | -0.6%  | 61 368    | 60 409    | 1.6%   |
| Estonia - Sweden          | 4 139             | 3 989             | 3.8%   | 11 362    | 10 635    | 6.8%   |
| Latvia - Sweden           | 1 427             | 1 236             | 15.5%  | 3 928     | 3 372     | 16.5%  |
| <b>Passenger Vehicles</b> | 83 180            | 85 024            | -2.2%  | 352 307   | 353 309   | -0.3%  |
| Finland - Sweden          | 10 779            | 11 913            | -9.5%  | 69 554    | 69 782    | -0.3%  |
| Estonia - Finland         | 61 784            | 62 305            | -0.8%  | 237 073   | 235 472   | 0.7%   |
| Estonia - Sweden          | 5 107             | 5 236             | -2.5%  | 23 280    | 24 422    | -4.7%  |
| Latvia - Sweden           | 5 510             | 5 570             | -1.1%  | 22 400    | 23 633    | -5.2%  |

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