

### INTERIM REPORT

# First quarter of 2017

### \* Results

Adjusted result for Q1 2017: USD 1 million (Q1 2016: USD -5 million)

- Dry Cargo: USD -9 million (USD -20 million)
- Tankers: USD 10 million (USD 15 million)

Group EBIT Q1 2017: USD 0 million (USD -1 million)

### Markets

- Coverage prevented NORDEN from benefitting from a dry cargo market that continued a gradual improvement on the back of strong year-onyear increase in Chinese imports.
- Tanker fleet well positioned to exploit local and temporary rate spikes in an otherwise challenging tanker market.

### \* Performance

NORDEN TCE vs. benchmark:

- Dry Cargo +22%\*
- Tankers +10%
- Capacity and cover rest of year
  - Dry Cargo: 80% of 26,199 days
  - Tankers: 20% of 9,520 days

### ★ Vessel values and forward rates

11% increase in dry cargo values and 5% decrease in tanker values. Increasing forward rates benefitting 62,243 open days in Dry Cargo until 2022.

### **#** Guidance

Expectations for the adjusted result for the year maintained at USD -20 to +40 million with a dry cargo market that is expected to offer rates a little higher than in 2016 and a tanker market that still looks challenging throughout 2017.

### **CEO Jan Rindbo in comment:**

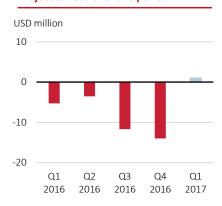
"On the back of strong performance by our Tanker business in a challenging market, we present our first quarterly adjusted profit since 2015. In Tankers, we were able to make the most of regional and temporary market spikes and benefitted from the decision to increase our chartered fleet at relatively low costs at the end of 2016. In Dry Cargo, we did not benefit from the improving rates in the first quarter, but they have increased the value of NORDEN's forward position in a year that overall still looks challenging in both segments."

A telephone conference will be held today at 3:30 p.m. (CET), where CEO Jan Rindbo and CFO Martin Badsted will comment on the report. It is requested that all participants have joined the meeting by latest 3:25 p.m. (CET) – Danish participants please dial in on +45 3271 1660, overseas participants please dial in on +44 (0)20 3427 1915 or +1 646 254 3360. The telephone conference will be shown live at www.ds-norden.com, where the accompanying presentation will also be available.

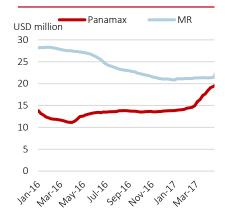
For further information: CEO Jan Rindbo, tel. +45 3315 0451.



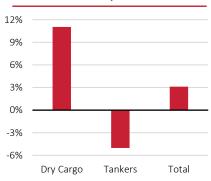
### Adjusted result for the period\*\*



#### Secondhand asset values



### Fleet value development Q1



<sup>\*</sup> Benchmark is defined as 50% spot and 50% FFA from the previous 12 months.

<sup>\*\*&</sup>quot;Result for the period" adjusted for "Profit from sale of vessels etc."



# Key figures and ratios for the group

USD million	1/1-31/3 2017	1/1-31/3 2016	Change Q1 2016-2017	1/1-31/12 2016
Income statement				
Revenue	440.1	296.2	49%	1,251.2
Costs	-429.8	-284.8	51%	-1,220.6
Earnings before depreciation, etc. (EBITDA)	10.3	11.4	-10%	30.6
Profit from the sale of vessels, etc.	-0.2	0.8	-	-45.5
Depreciation and write-downs	-10.6	-13.3	20%	-49.6
Earnings from operations (EBIT)	0.1	-1.3	-	-64.5
Fair value adjustment of certain hedging instruments	-	9.1	-	34.5
Net financials	1.6	-2.4	-	-12.3
Results before tax	1.7	5.4	-69%	-42.2
Results for the period	0.7	4.6	-85%	-45.6
Adjusted result for the period*	0.9	-5.3	-	-34.6
Statement of financial position				
Non-current assets	761.8	943.3	-19%	767.1
Total assets	1,280.7	1,545.7	-17%	1,301.0
Equity	792.6	858.9	-8%	801.4
Liabilities	488.2	686.8	-29%	499.6
Invested capital	739.7	777.3	-5%	753.8
Net interest-bearing assets	52.8	81.6	-35%	47.6
Cash and securities	264.0	375.5	-30%	263.9
Cash flows				
From operating activities	-9.4	6.6	-	-79.7
From investing activities	33.0	8.1	-	102.1
- hereof investments in property, equipment and vessels	-4.2	-52.0	-92%	-36.8
From financing activities	-5.1	-5.5	-7%	-85.3
Change in cash and cash equivalents for the period	18.5	9.2	80%	-62.9
Financial and accounting ratios				
Share-related key figures and financial ratios:				
Number of shares of DKK 1 each (including treasury shares)	42,200,000	42,200,000	-	42,200,000
Number of shares of DKK 1 each (excluding treasury shares)	40,467,615	40,467,615	-	40,467,615
Number of treasury shares	1,732,385	1,732,385	-	1,732,385
Earnings per share (EPS)(DKK)	0.0 (0)	0.1 (1)	-82%	-1.1 (-8)
Diluted earnings per share (diluted EPS) (DKK)	0.0 (0)	0.1 (1)	-82%	-1.1 (-8)
Book value per share (excluding treasury shares) (DKK) 1)	19.6 (136)	21.2 (139)	-8%	19.0 (134)
Share price at end of period (DKK)	141.2	95.5	48%	110.5
Price/book value (DKK) <sup>1)</sup>	1.0	0.7	43%	0.8
Other key figures and financial ratios:				
EBITDA-ratio <sup>2)</sup>	2.4%	3.9%	-39%	2.4%
ROIC	0.0%	-0.7%	-	-8.4%
ROE	0.1%	2.1%	-94%	-5.5%
Equity ratio	61.9%	55.6%	11%	61.6%
Total no. of ship days for the Group	22,093	18,217	21%	78,765
USD/DKK rate at end of period	696.55	654.48	6%	705.28

<sup>1)</sup> Converted at the USD/DKK rate at end of period.
2) The ratios were computed in accordance with "Recommendations and Financial Ratios 2015" published by the Danish Society of Financial Analysts. However, "Profits from the sale of vessels, etc." has not been included

<sup>\*</sup> Adjusted result for the period was computed as "Results for the period" adjusted for "Profit from the sale of vessels, etc." and until 31/12-2016 "Fair value adjustment of certain hedging instruments".



### Comments on the development of the group for the period

- Adjusted result for the period: USD 1 (USD -5 million)
- Cash and securities at 31 March: USD 264 million (USD 376 million)
- Dry cargo vessel values increased by 11%

### Adjusted result for the period USD 1 million

In the first quarter, NORDEN realised an adjusted result for the period of USD 1 million (Q1 2016: USD -5 million). This corresponds to an EBIT of USD 0 million (USD -1 million).

NORDEN's tanker activities generated an adjusted result for the period of USD 10 million (USD 15 million), corresponding to an EBIT of USD 10 million (USD 16 million). The tanker result was generated in an overall challenging market that, however, also offered significant local spikes in clean product rates. In the dry cargo market, the steady increase in rates that began in the fourth quarter of 2016 continued and rates were significantly higher than in the first quarter of 2016. However, the dry cargo result for the first quarter has not benefited from the increase in market rates, as NORDEN entered the quarter with more than 100% cover and the adjusted result for the period ended at USD -9 million (USD -20 million), corresponding to an EBIT of USD -9 million (USD -17 million).

### **Financial position**

At the end of the quarter, NORDEN's cash and securities amounted to USD 264 million. To this should be added NORDEN's share of cash in joint ventures of USD 5 million and undrawn credit facilities which totalled USD 250 million at the end of the quarter. In comparison, outstanding yard payments concerning the Company's newbuilding programme constitute USD 237 million and are due for payment in the period 2017-2020. Future payments to NORDEN for assets held for sale amount to USD 54 million.

NORDEN's net commitments, calculated as total bank debt, T/C commitments and outstanding payments on newbuildings less cash and future earnings from coverage, increased by USD 94 million during the quarter to USD 714 million as a result of newly entered short- and long-term T/C commitments. Despite the latest increase in net commitments, the Company has lowered its net commitments by USD 543 million since the end of 2014.

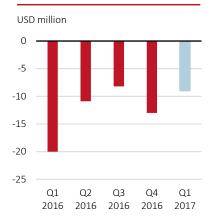
### Increase in short-term capacity

NORDEN has increased both short- and long-term exposure during the first quarter of 2017. In the tanker segment, NORDEN has entered into both short- and long-term charter agreements including two MR tanker newbuildings on long-term T/Cs with delivery in mid-2018. NORDEN will seek to further increase the exposure as opportunities arise.

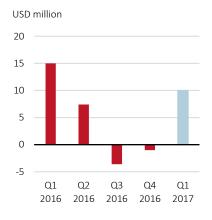
In Dry Cargo, Christian Vinther Christensen has taken up the positon as Head of the Dry Cargo Department and has continued the strategic expansion of operator activities with an increase in short-term chartering and a new organisational set-up to support this.

At the end of the first quarter of 2017, NORDEN had 3 vessels held for sale of which the first is scheduled for delivery in April while the remainders will be delivered in the second half of 2017 once they leave the yard.

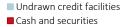
## Dry Cargo Adjusted result for the period



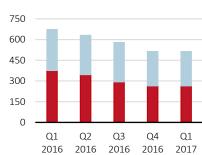
### Tankers Adjusted result for the period



### **Available liquidity**



USD million





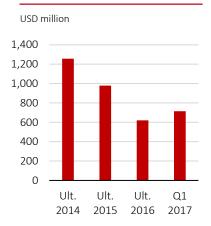
### **Development in vessel values**

The value of the vessels which NORDEN owned throughout the quarter increased by 3%. In Dry Cargo, vessel values increased by 11% during the first quarter, whereas tanker vessel values dropped by 5% on average. Based on valuations from 3 independent brokers, the market value of NORDEN's owned vessels and newbuildings (including vessels in joint ventures) is estimated at USD 906 million at the end of the quarter. The theoretical value of NORDEN's purchase and extension options is estimated at USD 40 million at the end of the first quarter.

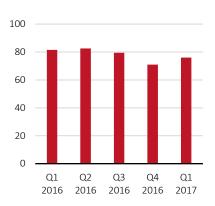
In the second quarter, asset values have continued to increase in Dry Cargo and in Tankers there have also been indications of upward pressure on values.

As usual, the Company has carried out an assessment of the development in the key impairment indicators such as short-term and long-term freight rates, newbuilding prices and fleet values. Based on this, the Company has concluded that there are no changes in the assumptions which indicate a need for an impairment or reversal of previous impairments.

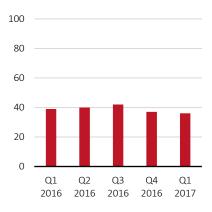
#### **Total net commitments**



### Active core fleet\* Dry Cargo



### **Active fleet Tankers**



<sup>\*</sup>Core fleet is defined as owned vessels and vessels chartered for more than 13 months.



# Segment information

 USD million
 Q1 2017
 Q1 2016

	Dry Cargo	Tankers	Total	Dry Cargo	Tankers	Total
Revenue – services rendered	331.0	109.1	440.1	192.5	103.7	296.2
Voyage costs	-173.0	-56.0	-229.0	-105.4	-33.8	-139.2
Contribution margin	158.0	53.1	211.1	87.1	69.9	157.0
Other operating income, net	2.9	0.0	2.9	1.8	0.0	1.8
Vessel operating costs	-158.8	-34.5	-193.3	-92.7	-43.8	-136.5
Costs	-8.4	-2.0	-10.4	-8.7	-2.2	-10.9
Earnings before depreciation, etc. (EBITDA)	-6.3	16.6	10.3	-12.5	23.9	11.4
Profits from the sale of vessels, etc.	0.0	-0.2	-0.2	0.8	0.0	0.8
Depreciation and write-downs	-3.4	-7.2	-10.6	-5.1	-8.2	-13.3
Share of results of joint ventures	0.2	0.4	0.6	-0.2	0.0	-0.2
Earnings from operations (EBIT)	-9.5	9.6	0.1	-17.0	15.7	-1.3
Fair value adjustment of certain hedging instruments	-	-	-	9.1	0.0	9.1
Financial income	3.0	2.0	5.0	0.8	0.4	1.2
Financial expenses	-2.0	-1.4	-3.4	-2.1	-1.5	-3.6
Tax for the period	-0.9	-0.1	-1.0	-0.7	-0.1	-0.8
Results for the period	-9.4	10.1	0.7	-9.9	14.5	4.6
Adjusted result for the period	-9.4	10.3	0.9	-19.8	14.5	-5.3

USD million Q1 2017 Q1 2016

	Dry Cargo	Tankers	Total	Dry Cargo	Tankers	Total
Vessels	180.4	491.5	671.9	302.4	560.9	863.3
Prepayments on vessels and newbuildings	22.7	0.0	22.7	31.2	20.9	52.1
Other tangible assets	30.3	20.3	50.6	12.1	0.0	12.1
Investments in joint ventures	15.8	0.8	16.6	14.5	1.3	15.8
Non-current assets	249.2	512.6	761.8	360.2	583.1	943.3
Current assets (operating)	191.7	63.2	254.9	147.5	79.4	226.9
Cash and securities	-	-	264.0	-	-	375.5
- Of which tangible assets held for sale	5.6	0.0	5.6	0.0	0.0	0.0
Total assets	440.9	575.8	1.280.7	507.7	662.5	1.545.7



### **Dry Cargo**

- Adjusted result for the period USD -9 million (USD -20 million)
- Market improvements driven by significantly higher Chinese imports
- Limited ordering creating foundation for market improvements

In the first quarter of 2017, the Dry Cargo Department realised an adjusted result of USD -9 million, which was an improvement from the first quarter last year when the adjusted result was USD -20 million. T/C earnings in Dry Cargo were 22% above the benchmark. However, the rising spot market actually resulted in a weak start to the year. NORDEN entered the traditionally weak first quarter with more than 100% cover, and the market improvements significantly increased vessel costs for covering these positions. The improved market has, however, also increased the value of NORDEN's portfolio going forward.

### Significant improvement in rates

The dry cargo market maintained the positive sentiment from the second half of 2016 into the first quarter of 2017. Rates in NORDEN's key segments were considerably higher than in the historically weak first quarter of 2016. Within Supramax, the average market rates were 8,171 USD/day, which was 115% higher than last year, and for Panamax rates were 8,285 USD/day, which was 170% higher than last year.

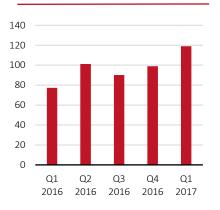
### New policies increased Chinese coal imports

The significant improvement in freight rates was mainly driven by higher Chinese imports of thermal coal and iron ore. Stronger Chinese apparent steel demand increased the demand for iron ore, and Chinese imports grew by 12% in the first 3 months compared to the first 3 months of 2016.

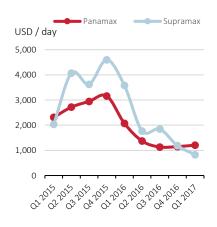
The improved dry cargo trade in the first quarter was also positively influenced by the increase in Chinese coal imports. After new policies limited the domestic coal supply in 2016, the coastal coal power plants returned to the seaborne market for imports. Stronger thermal generation increased the demand for coal, and China imported 65 million tonnes in the first quarter, which was 33% more than the first quarter of last year. Coal policies have, however, been amended, and domestic production has started to edge upwards, which could start to impact import levels negatively going forward.

Besides China, the seaborne coal market continued to be positively impacted by other Asian countries. South Korea, Malaysia and the Philippines continued to contribute to the growth of the global coal trade due to the increased number of coal power plants that began operations in 2016.

## Average number of vessels (non-core)



### 4 quarter rolling NORDEN TCE over benchmark



### Employment and rates, Dry Cargo, Q1 2017

Vessel type	Capesize	Post-Panamax	Panamax	Supramax	Handysize	Total*
NORDEN total days	90	567	8,755	7,448	2,059	18,918
NORDEN core days	90	359	2,855	2,803	1,834	7,940
NORDEN TCE (USD per day)	10,411	9,428	7,299	7,074	7,998	7,513
Benchmark	6,925	6,483	6,373	6,346	5,451	6,162
NORDEN vs. Benchmark	50%	45%	15%	11%	47%	22%

<sup>\*</sup> Weighted average

Benchmark is defined as 50% spot and 50% FFA from the previous 12 months less commissions. NORDEN TCE is calculated as freight income less voyage costs (such as broker commission, bunkers and port costs), but before payment of pool management fees in cases where the vessel type is operated in a pool, see also page 4.



#### Increase in asset values

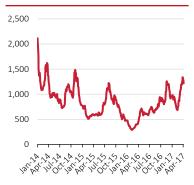
The improvements in the spot market and the FFA market have also spilled over into asset values, where the value of a secondhand Panamax has increased by 28% since the beginning of the year. The improvement has been surprisingly high and is potentially fuelled by a high level of capital currently looking to invest in dry cargo vessels.

### Fleet development and outlook

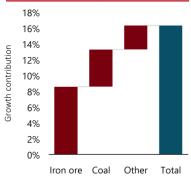
Due to a much lower scrapping level compared to last year and a high number of new deliveries, the dry cargo fleet has grown by 1.5% since the end of 2016. Based on this, NORDEN expects full-year fleet growth of around 3%.

For the rest of 2017, NORDEN expects rates to continue to be higher than in 2016, but the year-on-year improvements will not be as high as seen in the first quarter. While there is downside on demand growth, supply growth continues to decline. There has only been limited ordering activity, and any new orders placed are not expected to be delivered before 2019, which also creates a foundation for market improvements in 2018.

### **Baltic Exchange Dry Index**



### Change in China imports Q1 17 vs 16



### NORDEN's Dry Cargo fleet and values at 31 March 2017

Vessel type	Capesize	Post-Panamax	Panamax	Supramax	Handysize	Total
Vessels in operation						
Owned vessels	0.0	0.0	4.0	5.5	8.0	17.5
Chartered vessels with a duration of more than 13 months	1.0	4.0	20.5	24.0	9.0	58.5
Total active core fleet	1.0	4.0	24.5	29.5	17.0	76.0
Vessels to be delivered						
Owned vessels	0.0	0.0	1.0	9.0	0.0	10.0
Chartered vessels with a duration of more than 13 months	0.0	0.0	0.0	7.0	0.0	7.0
Total delivery to core fleet	0.0	0.0	1.0	16.0	0.0	17.0
Dry Cargo fleet values (USD million)						
Market value of owned vessels and newbuildings*	0	0	96	311	114	522
Theoretical value of purchase and extension options	3	2	19	9	3	35

<sup>\*</sup> Active vessels and newbuildings including joint ventures, assets held for sale and charter parties, if any.



### **Positioning**

At the end of the first quarter, the Dry Cargo Department's coverage for the rest of 2017 was at 80%, which corresponds to 5,292 open ship days.



Capacity and coverage, Dry Cargo, at 31 March	and coverage	a. Drv c	cargo, at	. эт і	iviarch 2017
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	Q2 2017	Q3 2017	Q4 2017	2018	2019	Q2 2017	Q3 2017	Q4 2017	2018	2019
<u> </u>			al: I							
Own Vessels	264	264	Ship days	4.446	4.070					
Panamax	361	364	366	1,446	1,373					
Supramax	498	493	503	2,743	4,002					
Handysize	594	615	643	2,534	2,534					
Total	1,453	1,471	1,512	6,722	7,909					
Chartered vessels (core fleet)							acts for T/C o	ore capacity (l	ISD per day/*	
·	91	31				12,445	•	ore capacity (	oso per day)	
Capesize			-	1 460	1 460		12,445	-	- 0.715	10 202
Post-Panamax	364	368	368	1,460	1,460	6,693	6,682	6,672	8,715	10,383
Panamax	2,083	1,882	1,639	5,639	5,214	8,530	8,919	9,172	10,326	11,835
Supramax	1,885	1,654	1,288	4,197	4,410	7,807	7,639	7,505	9,073	10,548
Handysize	844	679	486	1,464	651	8,393	7,696	6,089	9,546	10,143
Total	5,266	4,614	3,781	12,759	11,734	8,190	8,126	7,965	9,640	11,077
Chartered Vessels										
(non-core fleet)						Cost	s for T/C non	-core capacity	(USD per day	/)*
Post-Panamax	12	-	-	-	-	12,604	-	-	-	-
Panamax	3,462	700	285	40	-	9,712	7,722	7,838	6,793	-
Supramax	2,528	603	507	174	-	9,980	8,612	8,611	7,062	-
Handysize	3	-	-	-	-	7,734	-	-	-	-
Total	6,006	1,303	792	214	-	9,830	8,134	8,333	7,012	-
							Costs for tota	al capacity (US	D per day)*	
Total capacity	12,725	7,389	6,085	19,695	19,643	8,648	7,574	7,327	8,099	8,758
Coverage							Revenue from	m coverage (U	SD per day)	
Capesize	_	_	_	-	-	-	-	-	- -	_
Post-Panamax	194	79	67	78	_	11,028	9,296	9,366	8,529	_
Panamax	5,490	3,392	1,534	3,331	2,810	8,795	10,117	11,531	14,053	14,870
Supramax	4,206	1,856	1,540	2,728	1,989	9,469	8,558	7,988	10,397	11,769
Handysize	1,243	640	666	1,220	945	8,985	9,945	9,610	12,997	14,456
Total	11,133	5,966	3,808	7,357	5,744	9,110	9,603	9,723	12,463	13,728
	•	•	•	•	,	•	•	•	•	•
Coverage in %										
Capesize	-	-	-	-	-					
Post-Panamax	52%	21%	18%	5%	-					
Panamax	93%	115%	67%	47%	43%					
Supramax	86%	67%	67%	38%	24%					
Handysize	86%	49%	59%	31%	30%					
Total	87%	81%	63%	37%	29%					

<sup>\*</sup>Costs include the effect of the provisions for onerous contracts made in 2014 and 2015 and cash running costs for owned vessels. A statement excluding the provision can be found on NORDEN's website. Costs are excluding O/A. For segments which are operated in a pool, the TCE is after management fee. With respect to the Dry Cargo pools, NORDEN receives the management fee as "Other operating income".



### **Tankers**

- Adjusted result for the period USD 10 million (Q1 2016: USD 15 million)
- Overall poor market but with significant local spikes
- High number of deliveries

The overall poor market conditions from the second half of 2016 continued into the first quarter of 2017. Despite that, NORDEN's tanker business realised an adjusted result of USD 10 million – compared to USD 15 million in the first quarter of 2016. During the quarter, NORDEN has taken in 6 vessels on short-term charter, and the margins created on these have contributed positively to the result.

In the first quarter, NORDEN generated TCE earnings for MR and Handysize of USD 14,941 per day and 15,216 per day, respectively. The Company's average earnings for the past 4 quarters are thus 13% above the market average for MR, whereas earnings in Handysize have been 5% above the market average. In total, NORDEN's tanker earnings were 10% above market benchmark.

### **Temporary local spikes**

Demand growth could not absorb the overcapacity created last year and the many deliveries in the beginning of 2017. There have, however, been periods with local spikes in rates. Most notably at the beginning of the year, where adverse weather conditions, particularly in the Mediterranean and the Black Sea, caused severe delays and congestion at many ports. These spikes only lasted for a couple of weeks, and rates settled down as the operational challenges subsided.

In the last part of the quarter, the MR market in the Atlantic enjoyed another positive period with significant gains in rates. However, this improvement was to a very large degree isolated to the MR segment, and rates for most other tanker segments, especially LR1 and LR2, were quite poor.

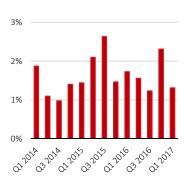
### Oil demand growth on par with 2016

Oil demand growth is expected to be at similar levels as last year according to IEA, but there has been a boost in economic optimism at the beginning of the year with the Global PMIs showing clear expectations of improved economic growth which leads to upside potential for oil demand.

### High refinery maintenance expected

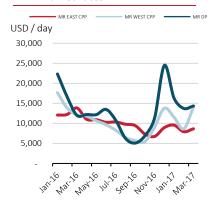
Looking forward, the first half of 2017 will see a very high level of refinery outages which limit the trade in refined products. After 2 years of running at high utilisations, there is increased need for maintenance, and postponed maintenance results in more temporary breakdowns than normal. While the refinery maintenance season for the US is slowly coming to an end, a significant level of outages in Asia can be expected all the way into June.

## IEA - YoY growth in global oil demand (%)



Source: IEA

#### MR market rates



Source: ACM

## 4 quarter rolling NORDEN TCE over benchmark



### Employment and rates, Tankers, Q1 2017

Vessel type	MR	Handysize	Total *
NORDEN's ship days	2,199	1,145	3,344
NORDEN spot TCE (USD per day, net)	14,301	15,232	14,659
NORDEN TCE (USD per day, net)	14,941	15,216	15,035
NORDEN TCE 12 months average (USD per day, net)	15,243	13,073	14,498
Benchmark 12 months average (USD per day, net)	13,495	12,419	13,126
NORDEN vs. Benchmark (12 months average)	13%	5%	10%

<sup>\*</sup> Weighted average. NORDEN TCE is calculated as freight income less voyage costs (such as broker commission, bunkers and port costs), but before payment of pool management fee.



### Limited ordering activity

Deliveries have been fairly high at the beginning of the year with a total of 2.8 million dwt. of product tanker tonnage delivered and 9.0 million dwt. of crude oil tanker tonnage. For product tankers, the delivery pace will gradually decline while many new VLCCs and Suezmaxes are set to be delivered in the coming quarters. Ordering activity is, however, still limited and fleet growth should reach manageable levels in 2018 especially for product tankers.

While the gradual decline in refinery maintenance should help activity levels, the overall fundamentals are expected to continue to be challenging throughout 2017 as supply growth is viewed as excessive. The foundation for improvements in 2018 is, however, still present especially if diesel stocks are reduced on the back of higher demand.

## Accumulated tanker contracting (million dwt.)



Source: Clarksons Research

### NORDEN's Tanker fleet and values at 31 March 2017

Vessel type	LR1	MR	Handysize	Total
Vessels in operation				
Owned vessels	0	9	10	19
Chartered vessels with a duration of more than 13 months	0	13	0	13
Total active core fleet	0	22	10	32
Chartered vessels with a duration of less than 13 months	0	3	1	4
Total active fleet	0	25	11	36
Vessels to be delivered				
Owned vessels	0	0	0	0
Chartered vessels with a duration of more than 13 months	2	6	0	8
Total delivery to core fleet	2	6	0	8
Tanker fleet values (USD million)				
Market value of owned vessels and newbuildings*	0	227	158	385
Theoretical value of purchase and extension options	1	4	0	5

<sup>\*</sup> Active vessels and newbuildings including joint ventures, assets held for sale and charter parties, if any.



### **Positioning**

At the end of the first quarter, 20% of ship days for the rest of 2017 had been covered corresponding to 7,603 open ship days. For the second quarter of 2017, 31% of ship days have already been covered at an average level of USD 16,113.



Capacity and co	overage, Tanker	, at 31 March 2017
-----------------	-----------------	--------------------

Capacity and coverage	ge, Tanker, at 3	11 March 201	L <b>7</b>							
	Q2 2017	Q3 2017	Q4 2017	2018	2019	Q2 2017	Q3 2017	Q4 2017	2018	2019
Own Vessels			Ship days							
LR1	_	_	-	_	_					
MR	804	814	823	3,204	3,247					
Handysize	892	898	917	3,591	3,588					
Total	1,696	1,712	1,740	6,795	6,835					
Chartered vessels						C	osts for T/C co	ore capacity (L	JSD per dav)*	
LR1	47	165	184	730	730	18,655	18,655	18,655	18,655	18,655
MR	1,374	1,256	1,090	2,997	2,906	13,989	13,825	13,701	15,620	15,911
Handysize	91	92	74	-,	-/	11,088	11,088	11,088	,	/
Total	1,512	1,513	1,347	3,727	3,636	13,959	14,185	14,235	16,215	16,462
							Costs for tota	al capacity (US	D per day)*	
Total capacity	3,208	3,225	3,087	10,522	10,471	10,013	10,130	9,843	9,740	9,795
Coverage							Revenue fror	n coverage (U	SD per day)	
LR1	_	-	-	-	-	-	-	-	-	-
MR	774	388	293	682	5	16,533	17,333	17,438	15,210	12,844
Handysize	226	141	95	219	-	14,676	15,240	15,654	15,660	-
Total	1,000	529	388	901	5	16,113	16,774	17,001	15,319	12,844
Coverage in %										
LR1	-	-	-	-	-					
MR	36%	19%	15%	11%	-					
Handysize	23%	14%	10%	6%	-					
Total	31%	16%	13%	9%	-					

<sup>\*</sup> Including cash running costs of owned vessels. Costs are excluding O/A. For segments which are operated in a pool, the TCE is after management fee. With respect to the Dry Cargo pools, NORDEN receives the management fee as "Other operating income".



### Outlook for 2017

### **NORDEN** maintains expectations

NORDEN maintains its expectations for the adjusted results for the year at USD -20 to 40 million.

In Dry Cargo, the combination of high coverage and a strong spot market has resulted in a weak start to the year, taking full-year estimates down to the lower part of the estimate range. Oppositely, for the Tanker business, a stronger than expected start to the year means that estimates are now in the upper end of the guidance range.

### **Expectations for 2017**

USD million	Dry Cargo	Tankers	Group
Adjusted results for the year	-15 to 45	-15 to 15	-20 to 40

### **Risks and uncertainties**

At mid-April, Dry Cargo has about 8,000 open ship days, which gives rise to a change in earnings of about USD 8 million at a change of USD 1,000 per day in expected T/C equivalents. Dry Cargo earnings are furthermore sensitive to any counterparty risks and changes in the rate level between regions and vessel types.

Earnings expectations in Tankers primarily depend on the development in the spot market. Based on about 7,200 open ship days in Tankers at mid-April, a change of USD 1,000 per day in expected T/C equivalents would mean a change in earnings of approximately USD 7 million.

### Forward-looking statements

This report includes forward-looking statements reflecting management's current perception of future trends and financial performance. The statements for the rest of 2017 and the years to come naturally carry some uncertainty, and NORDEN's actual results may therefore differ from expectations. Factors that may cause the results achieved to differ from the expectations are, among other things, but not exclusively, changes in the macroeconomic and political conditions — especially in the Company's key markets — changes in NORDEN's assumptions of rate development and operating costs, volatility in rates and vessel prices, changes in legislation, possible interruptions in traffic and operations as a result of external events, etc.



## Management's statement

The Board of Directors and the Executive Management today reviewed and approved the interim report for the first quarter of 2017 of Dampskibsselskabet NORDEN A/S.

The interim report is prepared in accordance with the International Financial Reporting Standard IAS 34 on interim reports and the general Danish financial disclosure requirements for listed companies. In line with previous policies, the interim report is not audited or reviewed by the auditors.

We consider the accounting policies applied to be appropriate and the accounting estimates made to be adequate. Furthermore, we find the overall presentation of the interim report to present a true and fair view.

Besides what has been disclosed in the interim report, no other significant changes in the Company's risks and uncertainties have occurred relative to what was disclosed in the consolidated annual report for 2016.

In our opinion, the interim report gives a true and fair view of the Group's assets, equity and liabilities, the financial position as well as the result of the Group's activities and cash flows for the interim period.

Furthermore, the management commentary gives a fair representation of the Group's activities and financial position as well as a description of the material risks and uncertainties which the Group is facing.

Hellerup, 3 May 2017

### **Executive Management**

Jan Rindbo	Martin Badsted
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Chief Executive Officer Executive Vice President & CFO

### **Board of Directors**

Klaus Nyborg

Chairman Vice Chairman Karsten Knudsen

Johanne Riegels Østergård

Arvid Grundekjøn Thomas Intrator Hans Feringa

Thorbjørn Joensen Janus Haahr Lars Enkegaard Biilmann



### Income statement

Note	USD '000	2017	2016	2016
		Q1	Q1	Q1-Q4
	Revenue	440,166	296,220	1,251,187
	Costs	-429,822	-284,784	-1,220,579
	Earnings before depreciation, etc. (EBITDA)	10,344	11,436	30,608
	Profits from the sale of vessels, etc.	-221	790	-45,544
	Depreciation and write-downs	-10,618	-13,315	-49,589
	Share of results of joint ventures	590	-196	47
	Earnings from operations (EBIT)	95	-1,285	-64,478
	Fair value adjustment of certain hedging instruments	0	9,146	34,520
	Net financials	1,603	-2,492	-12,260
	Results before tax	1,698	5,369	-42,218
	Tax for the period	-988	-779	-3,373
	Results for the period	710	4,590	-45,591
	Attributable to:			
	Shareholders of NORDEN	710	4,590	-45,591
	Adjusted result for the period	931	-5,346	-34,567
	Earnings per share (EPS), USD	0.0	0.1	-1.1
	Diluted earnings per share, USD	0.0	0.1	-1.1

# Statement of comprehensive income

Note	USD '000	2017	2016	2016
		Q1	Q1	Q1-Q4
	Results for the period, after tax	710	4,590	-45,591
			.,,===	,
	Items which will be reclassified to the income statement:			
2	Fair value adjustment of hedging instruments	-9,999	-651	4,483
	Fair value adjustment of securities	239	73	-12,375
	Tax on fair value adjustment of securities	0	0	40
	Other comprehensive income, total	-9,760	-578	-7,852
	Total comprehensive income for the period, after tax	-9,050	4,012	-53,443
	Attributable to:			
	Shareholders of NORDEN	-9,050	4,012	-53,443



## Income statement by quarter

Note	USD '000	2017	2016	2016	2016	2016
		Q1	Q4	Q3	Q2	Q1
	Revenue	440,166	329,040	314,122	311,805	296,220
	Costs	-429,822	-326,248	-309,976	-299,571	-284,784
	Earnings before depreciation, etc. (EBITDA)	10,344	2,792	4,146	12,234	11,436
	Profits from the sale of vessels, etc.	-221	-6,726	-5,780	-33,828	790
	Depreciation and write-downs	-10,618	-10,739	-11,689	-13,846	-13,315
	Share of results of joint ventures	590	-1,620	388	1,475	-196
	Earnings from operations (EBIT)	95	-16,293	-12,935	-33,965	-1,285
	Fair value adjustment of certain hedging instruments	0	8,572	3,407	13,395	9,146
	Net financials	1,603	-3,239	-3,907	-2,622	-2,492
	Results before tax	1,698	-10,960	-13,435	-23,192	5,369
	Tax for the period	-988	-1,012	-784	-798	-779
	Results for the period	710	-11,972	-14,219	-23,990	4,590
	Attributable to:					
	Shareholders of NORDEN	710	-11,972	-14,219	-23,990	4,590
	Adjusted result for the period	931	-13,818	-11,846	-3,557	-5,346
	Earnings per share (EPS), USD	0.0	-0.3	-0.4	-0.6	0.1
	Diluted earnings per share, USD	0.0	-0.3	-0.4	-0.6	0.1

## Statement of comprehensive income by quarter

USD '000	2017	2016	2016	2016	2016
	Q1	Q4	Q3	Q2	Q1
Results for the period, after tax	710	-11,972	-14,219	-23,990	4,590
Itams which will be reclassified to the income statement.					
	-9 999	4 310	1 035	-211	-651
,	239	•	,		73
Tax on fair value adjustment of securities	0	40	0	0	0
Other comprehensive income, total	-9,760	1,467	-6,887	-1,854	-578
Total comprehensive income for the period, after tax	-9,050	-10,505	-21,106	-25,844	4,012
Attributable to:					
Shareholders of NORDEN	-9,050	-10,505	-21,106	-25,844	4,012
	Results for the period, after tax  Items which will be reclassified to the income statement: Value adjustment of hedging instruments Fair value adjustment of securitities Tax on fair value adjustment of securities Other comprehensive income, total  Total comprehensive income for the period, after tax  Attributable to:	Results for the period, after tax 710  Items which will be reclassified to the income statement: Value adjustment of hedging instruments -9,999 Fair value adjustment of securitities 239 Tax on fair value adjustment of securities 0 Other comprehensive income, total -9,760  Total comprehensive income for the period, after tax -9,050  Attributable to:	Results for the period, after tax 710 -11,972  Items which will be reclassified to the income statement:  Value adjustment of hedging instruments -9,999 4,310  Fair value adjustment of securitities 239 -2,883  Tax on fair value adjustment of securities 0 40  Other comprehensive income, total -9,760 1,467  Total comprehensive income for the period, after tax -9,050 -10,505	Results for the period, after tax 710 -11,972 -14,219  Items which will be reclassified to the income statement:  Value adjustment of hedging instruments -9,999 4,310 1,035 Fair value adjustment of securitities 239 -2,883 -7,922 Tax on fair value adjustment of securities 0 40 0  Other comprehensive income, total -9,760 1,467 -6,887  Total comprehensive income for the period, after tax -9,050 -10,505 -21,106	Q1         Q4         Q3         Q2           Results for the period, after tax         710         -11,972         -14,219         -23,990           Items which will be reclassified to the income statement:         Value adjustment of hedging instruments         -9,999         4,310         1,035         -211           Fair value adjustment of securitities         239         -2,883         -7,922         -1,643           Tax on fair value adjustment of securities         0         40         0         0           Other comprehensive income, total         -9,760         1,467         -6,887         -1,854           Total comprehensive income for the period, after tax         -9,050         -10,505         -21,106         -25,844           Attributable to:



# Statement of financial position

Note	USD '000	2017	2016	2016
		31/3	31/3	31/12
	ASSETS			
3	Vessels	671,888	863,360	680,247
•	Property and equipment	50,549	52,061	50,997
4	Prepayments on vessels and newbuildings	22,732	12,079	19,880
	Investments in joint ventures	16,620	15,765	15,927
	Non-current assets	761,789	943,265	767,051
		52.120	24.074	44.060
	Inventories	52,139	34,071	44,062
	Receivables from joint ventures	13,287	0	5,030
	Receivables and accruals	183,935	192,831	198,869
	Securities	14,091	33,950	18,668
	Cash and cash equivalents	249,931	341,558	245,182
		513,383	602,410	511,811
5	Tangible assets held for sale	5,564	0	22,168
	Current assets	518,947	602,410	533,979
	Total assets	1,280,736	1,545,675	1,301,030
	EQUITY AND LIABILITIES Share capital	6.706	6 706	6 706
	FOLUTA AND LIABILITIES			
	Share capital	6,706	6,706	6,706
	Reserves	-10,269	6,765	-509
	Retained earnings	796,139	845,410	795,209
	Equity	792,576	858,881	801,406
	Bank debt	184,166	257,511	190,089
	Provisions	78,827	168,483	91,952
		78,827	5,100	
	Prepayments received on vessels for resale  Non-current liabilities	262,993	431,094	282,041
	NON-current habilities	202,993	451,094	202,041
	Bank debt	27,011	36,421	26,171
	Provisions	83,913	115,501	95,217
	Trade payables	52,198	45,999	42,395
	Liabilities in joint ventures	0	8,512	42,555
	Other payables, deferred income and company tax	55,095	49,267	48,700
	Other payables, deterred income and company tax	218,217	255,700	212,483
		210,217	233,700	
	Liabilities relating to tangible assets held for sale	6 950		
	Liabilities relating to tangible assets held for sale  Current liabilities	6,950 <b>225,167</b>	0 <b>255,700</b>	5,100 <b>217,583</b>
	Current liabilities	225,167	255,700	5,100 <b>217,583</b>
			0	5,100



## Statement of cash flows

Vote	USD '000	2017	2016	2016
		Q1	Q1	Q1-Q4
	Results for the period	710	4,590	-45,591
	Change in provisions	-21,657	-25,357	-117,468
	Reversal of items without effect on cash flow	8,652	6,881	73,391
	Change in working capital	4,839	-22,593	-17,354
	Financial payments received	1,272	1,125	4,067
	Financial payments paid	-3,194	-3,215	-11,475
	Cash flows from operating activities	-9,378	6,617	-79,722
	Investments in vessels, etc.	-1,836	-51,953	-68,381
	Additions in prepayments on newbuildings	-2,375	-4	-7,805
	Additions in prepayments received on sold vessels	1,850	-15,056	-15,056
	Investments in joint ventures	0	0	-5,247
	Net proceeds from the sale of vessels, etc.	13,229	73,812	172,564
	Sale of securities	5,471	3,612	9,396
	Change in cash and cash equivalents with rate agreements of more than 3	,	,	,
	months etc.	16,664	-2,316	16,590
	Cash flows from investing activities	33,003	8,095	102,061
	Raising of non-current debt	0	0	0
	Instalments on/payment of debt	-5,141	-5,469	-85,255
	Cash flows from financing activities	-5,141 -5,141	-5,469 - <b>5,469</b>	-85,255
	COST HONO HON HUNGING COCCURACY	3,141	3,403	03,233
	Change in cash and cash equivalents for the period	18,484	9,243	-62,916
	Cash and cash equivalents at beginning of period	100,627	167,774	167,774
	Exchange rate adjustments	2,929	1,080	-4,231
	Change in cash and cash equivalents for the period	18,484	9,243	-62,916
	Cash and cash equivalents for the period	122,040	178,097	100,627
	Cash and cash equivalents at the end of the period  Cash and cash equivalents with rate agreements of more than 3 months etc.	122,040 127,891	•	
	cash and cash equivalents with rate agreements of more than 3 months etc.	127,891	163,461	144,555
	Cash and cash equivalents according to the statement of financial position	249,931	341,558	245,182



# Statement of changes in equity

Note USD '000

	Shareholders of NORDEN			
	Share capital	Reserves	Retained earnings	Group equity
Equity at 1 January 2017	6,706	-509	795,209	801,406
Total comprehensive income for the period	0	-9,760	710	-9,050
Adjustment of treasury shares in joint ventures	0	0	0	,
Share-based payment	0	0	220	220
Changes in equity	0	-9,760	930	-8,830
Equity at 31 March 2017	6,706	-10,269	796,139	792,576
Equity at 1 January 2016	6,706	7,343	842,014	856,063
Total comprehensive income for the period	0	-578	4,590	4,012
Share-based payment	0	0	351	351
Value Adjustment joint ventures	0	0	-1,545	-1,545
Changes in equity	0	-578	3,396	2,818
Equity at 31 March 2016	6,706	6,765	845,410	858,881
Equity at 1 January 2016	6,706	7,343	842,014	856,063
Total comprehensive income for the period	0	-7,852	-45,591	-53,443
Share-based payment	0	0	525	525
Value Adjustment joint ventures	0	0	-1,739	-1,739
Changes in equity	0	-7,852	-46,805	-54,657
Equity at 31 December 2016	6,706	-509	795,209	801,406



### 1. Significant accounting policies

### Accounting policies

The interim report has been prepared in accordance with the international financial reporting standard IAS 34 on interim reports and additional Danish disclosure requirements for the financial statements of listed companies.

The consolidated annual report for 2016 has been prepared in accordance with the International Financial Reporting Standards (IFRS).

#### Changes in accounting policies

As from 1 January 2017, NORDEN has implemented IFRS 9, Financial Instruments. IFRS 9 relaxes the requirements as to when hedge accounting can be applied. The main qualifying criterion under IFRS 9 is that there is an economic relationship between the hedged item and the hedging instrument, whereas the requirement in IAS 39 was that hedges must be expected to be very effective and even meet the 80-125% effectiveness requirement. On that background, Management has assessed that certain hedging activities, which have not previously qualified for hedge accounting, now qualify, and effective from 1 January 2017, hedge accounting has been applied to bunker hedging activities and FFA hedging activities. Please see note 2 for a description of bunker and FFA hedges as of 31 March 2017.

The implementation of IFRS 9 has also entailed that impairment of receivables must be based on expected losses and not incurred losses as under IAS 39. The transition does not significantly affect neither the income statement nor the statement of financial position. IFRS 9 includes revised classification and measurement requirements for securities. NORDEN's bond portfolio, which so far has been classified as securities held for sale, is attributed to the category fair value through other comprehensive income. The accounting treatment of the bond portfolio is thus unchanged.

In addition to IFRS 9, NORDEN has implemented the following standards and interpretations:

- Amendment of IAS 7 on statement of cash flows.
- Amendment of IAS 12 on income taxes.
- Amendment of IFRS 2 on share-based remuneration.
- Annual improvements regarding the years 2014-2016.
- IFRIC 22 regarding prepayments in foreign currencies.

Implementation of these standards and interpretations has not had any impact on recognition and measurement.

For a complete description of accounting policies, see also page 50-52 in the consolidated annual report for 2016.

### Standards not yet in force

At the end of April 2017, IASB has issued the following new financial reporting standards and interpretations which are estimated to be of relevance to NORDEN:

- IFRS 15 on revenue recognition New common standard on revenue recognition. Revenue is recognised as control is passed to the buyer (EU approved).
- IFRS 16 Leasing For the lessee, the distinction between finance and operating leases will be removed. In the future, operating leases must be recognised in the balance sheet as an asset and a corresponding lease commitment. The standard comes into force in 2019 (non-EU approved)

Please see the annual report 2016 page 50 for an assessment of the potential effect.

Significant choices and assessments in the accounting policies and significant accounting estimates

Management's choices and assessments in the accounting policies on vessel leases, impairment test and onerous contracts are significant. For a description of these, see page 51 in the consolidated annual report for 2016.



### 2. Fair value adjustment - hedging instruments

As of 1 January 2017, NORDEN has designated financial contracts for bunker purchases as cash flow hedging of highly probable future bunker purchases and Forward Freight Agreements as hedging of highly probable sales of ship days. The hedging contracts cover contracts concluded before as well as after 1 January 2017.

The bunker hedging contracts, which are entered into, are contracts with the listed Rotterdam and Singapore spot prices, respectively, as the underlying price. The actual bunker purchases take place in ports all over the world. Published prices in a selection of the ports used by NORDEN show very high correlation between price changes in the respective ports and the two reference ports. The hedging is therefore considered to be effective

The FFA hedging contracts, which are entered into, are contracts with the published Baltic Dry spot indices for the respective vessel types (Handysize, Supramax, Panamax) as the underlying index. Actual earnings on a combination of fronthaul and backhaul spot voyages within the respective segments compared to the Baltic Dry indices show a high correlation between the actual average earned spot rates and the respective indices. The hedging is therefore considered to be effective.

As of 31 March 2017, outstanding hedging contains:

Recognised in USD '000 Volume/Amount comprehensive income Bunker hedging 272,035 mts. 2017-2024 -7,502 -3,994 1,440 days 2017-2018 -6,786 -6,074 FFA hedging Cross Currency Swap 59.000 2017-2025 -695 -215 Interest Rate Swap 108,000 2017-2019 874 284 -14,109 -9,999 Total

(+ = asset and - = liability)

In the revenue for the period, fair value adjustments of FFA hedging of USD -3.4 million have been recognised, while in vessel operating costs, fair value adjustments of bunker hedging of USD -2.4 million have been recognised.

### 3. Vessels

USD '000	2017	2016	2016
	31/3	31/3	31/12
Control 1 Innuary	1 165 040	1 610 772	1 610 772
Cost at 1 January	1,165,848	1,618,772	1,618,772
Additions for the period	1,811	11,945	27,961
Disposals for the period	0	0	0
Transferred during the period from prepayments on vessels and newbuildings	0	0	0
Transferred during the period to tangible assets held for sale	0	0	-480,885
Cost	1,167,659	1,630,717	1,165,848
Depreciation at 1 January	-286,953	-377,642	-377,642
Depreciation for the period	-10,170	-12,836	-47,659
Reversed depreciation of disposed vessels	0	0	0
Transferred during the year to tangible assets held for sale	0	0	138,348
Depreciation	-297,123	-390,478	-286,953
Write-downs at 1 January	-198,648	-376,879	-376,879
Write-downs for the period	130,048	0	0,075
Transferred during the year to tangible assets held for sale	0	0	178,231
Write-downs	-198,648	-376,879	-198,648
WHITE-GOWINS	-138,048	-370,873	-130,048
Carrying amount	671,888	863,360	680,247



### 4. Prepayments on vessels and newbuildings

USD '000	2017	2016	2016
	31/3	31/3	31/12
Cost at 1 January	31,197	23,392	23,392
Additions for the period	2,375	4	7,805
Transferred during the period to vessels	0	0	0
Transferred during the period to tangible assets held for sale	0	0	0
Transferred during the period to other items	-3,369	0	0
Cost	30,203	23,396	31,197
Write-downs at 1 January	-11,317	-11,317	-11,317
Transferred during the period	3,846	0	0
Write-downs	-7,471	-11,317	-11,317
Carrying amount	22,732	12,079	-11,317

### 5. Tangible assets held for sale

USD '000	2017	2016	2016
	31/3	31/3	31/12
Carrying amount at 1 January	22,168	33,644	33,644
Additions for the period to tangible assets held for sale	18	39,371	164,306
Additions for the period from prepayments on vessels and newbuildings	3,369	, 0	, 0
Additions for the period from vessels	-3,846	0	39,373
Disposals for the period	-16,145	-73,015	-171,941
Write-downs for the period	0	0	-43,214
Carrying amount	5,564	0	22,168

### 6. Related party transactions

No significant changes have occurred to closely related parties or types and scale of transactions with these parties other than what is disclosed in the consolidated annual report for 2016.

### 7. Contingent assets and liabilities

Since the end of 2016, no significant changes have occurred to contingent assets and liabilities other than those referred to in this interim report.



### 8. Overview of deliveries of owned vessels and fleet values

Expected delivery of NORDEN's newbuildings at 31 March 2017

Vessel type	Delivery quarter
Supramax	Q3 2017 (sold)
Panamax	Q4 2017 (sold)
Supramax	Q1 2018
Supramax	Q1 2018
Supramax	Q4 2018
Supramax	Q4 2018
Supramax	Q1 2019
Supramax	Q2 2019
Supramax	Q1 2020
Supramax	Q1 2020

### Payments related to owned vessels at 31 March 2017

USD million	2017	2018	2019	2020	Total
Newbuilding payments	61	117	45	16	237

Future payments to NORDEN from assets held for sale: USD 54 million, of which USD 9 million will be received during the second quarter of 2017.

### Fleet values at 31 March 2017

### **USD** million

	Number	Average dwt.	Carrying amount/cost	Broker estimated value of owned vessels*	Broker estimated value of charter party	Added value
Dry Cargo						
Panamax	5.0	79,000	90	79	17	6
Supramax	14.5	60,000	312	311	0	-1
Handysize	8.0	37,000	110	100	15	4
Total Dry Cargo	27.5		512	490	32	9
Tankers						
MR	9.0	50,000	276	226	1	-49
Handysize	10.0	39,000	216	157	1	-58
Total Tankers	19		492	383	2	-107
Total	46.5		1,004	873	34	-98

st Including joint ventures and assets held for sale but excluding charter parties, if any

### 9. Significant events after the reporting date

Between the end of the quarter and the publication of this interim report, other than the developments disclosed in the interim review, no significant events have occurred which have not been recognised and adequately disclosed and which materially affect the results for the period or the statement of financial position.